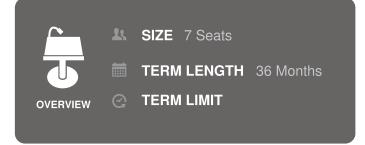
BOARD DETAILS



Overview

The Natick Conservation Commission's mission is to serve as the conservation conscience of the town, providing community leadership for natural resources planning. By coordinating closely with Town agencies, boards, and commissions related to town development, the commission works to protect, and where possible, enhance, plant and wildlife habitats.

This is crucial in maintaining our natural resources and preserve the quality of life for inhabitants of Natick. The commission strives to keep informed of advances in the field of environmental protection and of the actives of neighboring conservation commissions to maintain current and regional perspectives on environmental matters.



ENACTING RESOLUTION

ENACTING RESOLUTION WEBSITE

BOARD ROSTER					
	GEORGE BAIN (7th Term) Jul 01, 1999 - Jun 30, 2018	Appointing Authority Board of Selectmen Position Member			
	MICHAEL A DOWNEY 2nd Term Jul 01, 2017 - Jun 30, 2020	Appointing Authority Board of Selectmen Position Member			
	MATTHEW GARDNER 6th Term Jul 01, 2016 - Jul 01, 2019	Appointing Authority Board of Selectmen Position Chairman			
	KATHY REHL 6th Term Jul 01, 2017 - Jun 30, 2020	Appointing Authority Board of Selectmen Position Member			
	JEFFREY RICHARDS 2nd Term Jul 01, 2012 - Jun 30, 2018	Appointing Authority Board of Selectmen Position Member			
	DOUGLAS SHEPARD 10th Term Jun 30, 2016 - Jun 30, 2019	Appointing Authority Board of Selectmen Position Vice Chairman			
	VACANCY	Appointing Authority Board of Selectmen Position Member			

Profile				
Jessica	Α	Greenblatt		
First Name	Middle Initial	Last Name		
jessgreenblatt@gmail.com			_	
21 East St Street Address			Suite or Apt	
Natick			MA	01760
City			State	Postal Code
What district do you live in	1? *			
✓ Precinct 9				
Mobile: (508) 667-3863	Home:			
Primary Phone	Alternate Phone			
Cognex Employer	Principal F Job Title	Financial Analyst	_	
Which Boards would you I	ike to apply for	?		
Conservation Commission: Su	ıbmitted			
Are you a registered voter	in the Town of	Natick?		
⊙ Yes ○ No				
Have you ever attended a l	Natick town med	eting?		
⊙ Yes ○ No				
Have you ever served on a	board, commit	tee, or commission	in the Town of	Natick?
• Yes • No				

Submit Date: Jan 03, 2018

Jessica A Greenblatt Page 1 of 2

If yes, please list name(s) of board, committee or commissions, along with date(s) of service:

Friends of Natick Trails, Treasurer, 2017-current

Interests & Experiences

Why are you interested in serving on a board or commission? Are there any changes you would like to see to these boards, committees and/or commissions?

The town of Natick is a rare gem with a small town feeling in close proximity to the city of Boston. One of the major selling points of Natick is the trails and open spaces available to all residents for a variety of uses. I would like to serve on this committee to assist in maintaining these spaces, acquiring new and ensuring that any planned projects act in the best interest of maintaining our natural resources.

Are you a graduate of the Natick Community Services Citizen's Leadership Academy?

○ Yes ○ No

Please list any skills or specialized knowledge you can bring to these boards, committees and/or commissions.

Having worked in the financial industry for the majority of my career, I can bring my background in tax laws and financial planning.

Please list any professional affiliations.

Let us know what other specialized interests or hobbies you might have.

Special Olympics Coach

<u>Jessica_Greenblatt_Resume.docx</u>

Upload a Resume

Jessica A Greenblatt Page 2 of 2

Jessica Greenblatt

21 East St • Natick, MA • 01760 CELL (508) 667-3863 • E-MAIL jessgreenblatt@gmail.com

AREAS OF EXPERTISE REVENUE PROJECTION AND REPORTING [] BUDGET FORECASTING AND ADMINISTRATION [] PROFIT AND LOSS ANALYSIS [] STRATEGIC IMPLEMENTATION [] BUSINESS DEVELOPMENT

RELEVANT EXPERIENCE

COGNEX, NATICK, MA

Principal Financial Analyst, Logistics

2017-Current

- Prepare revenue forecasts and profit and loss (P&L) statements for business unit on a monthly and quarterly basis
- Build revenue budget targets used throughout the year to measure company performance
- Provide presentation of analysis and ad-hoc reports on internally defined key performance indicators (KPIs)

CA TECHNOLOGIES, FRAMINGHAM, MA

Principal Financial Analyst, *Payment Security* 2016-2017

- Responsible for SaaS revenue process from creation of annual budget targets through recording of revenue in the general ledger
- Carry out analysis of sales contracts and existing pipeline to generate monthly bookings forecast for corporate executives.
- Collaborate with business unit leaders and human resources (HR) staff to conceptualize global hiring plans and to guarantee maintenance of headcount within-budget constraints.

Principal Financial Analyst, *Enterprise Solutions* 2012-2016

- Maintained the business unit P&L updated on a quarterly basis, which involved detailing previous sales performance, building expense model, and delivering relevant reports to general managers.
- Handled and organized the annual budget worth \$90M for security, API management and combined solutions business units in addition to Product Marketing.
- Adjusted monthly expense forecast to reflect actuals and changes in the business presented in monthly executive management meetings.
- Controlled \$4M in annual assets, which involved executing accrual and capitalization of hardware and software assets.

Principal, *Portfolio Management* 2008-2012

- Assessed financial data involving revenue and pipeline to forecast business, industry, and economic situations.
- Reported assessment outcome to aid in decision-making regarding investment during monthly leadership meetings.
- Prepared presentations, databases, and documents for board meetings by using Microsoft Office Suite in displaying metrics focusing on the past, present, and future company performance.
- Led \$10M investment innovation fund for the CEO, which enabled concept initiatives funded for organic development in the company.
- Coordinated with industry analysts to offer guidance in enhancing the company's future business development.
- Evaluated research and development spend to guarantee appropriate financial and human capital investments, which resulted to the redeployment of more than \$100M within four years.

OTHER EXPERIENCE

CA TECHNOLOGIES, FRAMINGHAM, MA

Communications Specialist, Office of the Chief Technology Officer 2007-2008

Customer Programs Manager, *Customer Success* 2005-2007

Administrative Assistant, *Northeast Sales* 2004-2005

CLARK UNIVERSITY, WORCESTER, MA

Senior Interviewer, *Office of Admissions* 2003-2004

EDUCATION Master of Business Administration, Accounting

Clark University, Worcester, MA

Bachelor of Arts, International Finance

Clark University, Worcester, MA

SKILLS Advanced User in Microsoft Office Applications (Excel,

PowerPoint, Word, Access and Visio), Essbase, and SAP ERP

Knowledgeable in Clarity and Salesforce.com

Six Sigma Black Belt Certified

Certified Tax Preparer

Credit Counselor, Volunteer Income Tax Assistance Program 2005-Present

Treasurer, Friends of the Natick Trails
2017-Present

Swim Coach, Special Olympics
2016-Present

Trustee, Towne Lyne Condominiums
2006-2013

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