June 18, 2018

JUN 1 3 2018

BOARD OF SELECTALIS NATION, GA

Board of Selectmen TOWN OF NATICK 13 E. Central Street Natick, Massachusetts 01760

RE: NEW INNHOLDER ALL ALCOHOLIC BEVERAGES LICENSE COLWEN MANAGEMENT, INC.
D/B/A RESIDENCE INN BY MARRIOT NATICK
1225 WORCESTER STREET, NATICK, MA 01760

Dear Madam or Sir:

Enclosed please find the following documents in connection with Colwen Management's application for a New Innholder All Alcoholic Beverages License to be exercised on the premises located at 1225 Worcester Street, Natick, MA 01760:

- 1. Monetary Transmittal Form;
- 2. ABCC Filing Fee Confirmation;
- 3. Retail Application with Applicant's Statement;
- 4. Beneficial Interest Individual Forms;
- 5. ABCC CORI Request Forms;
- 6. Proof of Citizenship;
- 7. Corporate Vote;
- 8. Amended Foreign Corporations Certificate & Foreign Corporation Certificate;
- 9. Lease Agreement;
- 10. Floor Plans;
- 11. Local Licensing Authority (LLA Forms) Alcohol Beverages Service Policy & Compliance Plan; and
- 12. \$250.00 filing fee to the Town of Natick.

Kindly assign this matter for hearing at the next available meeting date and contact me regarding the legal notice requirements.

Thank you for your attention to and courtesy in this matter. If you have any questions, please do not hesitate to contact me.

Very truly yours,

Jøn D. Aieta

JDA/ks

Monetary Transmittal Form

Print Form



The Commonwealth of Massachusetts Alcoholic Beverages Control Commission 239 Causeway Street Boston, MA 02114 www.mass.gov/abcc

RETAIL ALCOHOLIC BEVERAGES LICENSE APPLICATION MONETARY TRANSMITTAL FORM

APPLICATION SHOULD BE COMPLETED ON-LINE, PRINTED, SIGNED, AND SUBMITTED TO THE LOCAL LICENSING AUTHORITY.

ECRT CODE: Please make \$200.00 p:	RETA ayment	here: ht	tps://www.	paybill.co	om/ma	ss/abcc/retail/		
PAYMENT MUST DENOT			CENSEE CORPO	ORATION,	LLC, PA	RTNERSHIP, OR	,	_
NDIVIDUAL)								
EPAY CONFIRMATION N	UMBER					,	169003	_
A.B.C.C. LICENSE NUMBE	R (IF AN I	EXISTING LICE	NSEE, CAN BE	OBTAINE	D FRON	I THE CITY)	N/A - New License	_
LICENSEE NAME	Colwen	Management,	, Inc. d/b/a Re	sidence l	nn by M	arriott Natick		_
ADDRESS	1225 W	orcester Stree	t					_
CITY/TOWN	Natick			STATE	MA	ZIP CODE	01760	_
TRANSACTION TYPE (Plea	ise check	all relevant tr	ransactions):					
Alteration of Licensed P	remises	Cordials/Li	iqueurs Permit			lew Officer/Director	Transfer of License	
Change Corporate Na	me	ssuance o	of Stock			lew Stockholder	Transfer of Stock	
Change of License Type	!	Managem	ent/Operating /	Agreemen	t 🗍 P	ledge of Stock	Wine & Malt to All Alcoh	oi
Change of Location		More than	า (3) §15		F	ledge of License	6-Day to 7-Day License	
Change of Manager		New Licer	nse			easonal to Annual		
Other								
THE LOCAL I	ICENS	ING AUTH	ORITY MU	ST MAI	L THIS	TRANSMITTAL	FORM ALONG WITH	

THE LOCAL LICENSING AUTHORITY MUST MAIL THIS TRANSMITTAL FORM ALONG WITH COMPLETED APPLICATION, AND SUPPORTING DOCUMENTS TO:

ALCOHOLIC BEVERAGES CONTROL COMMISSION 239 CAUSEWAY STREET BOSTON, MA 02241-3396

ABCC Filing Fee Confirmation

Your Payment Has Been Approved

Customer Name Colwen Management, Inc.
License Type Retail License Filing Fee

Method Of Payment Checking
Bank Account Number ****4341

Your Confirmation Number Is 169003.

Exit | Ma

Make Another Payment

Print

Retail Application with Applicant's Statement



www.mass.gov/abcc

APPLICATION FOR A RETAIL ALCOHOLIC BEVERAGES LICENSE

Please	e complete this entire applic	ation, leaving no fields blo	ank. If field does no	t apply to your situ	uation, please write N/A.
1. <u>NAM</u>	E OF PROPOSED LICE	NSEE (Business Contact)	Colwen Managen	nent, Inc.	
This is the cor	poration or LLC which will hold the lice or other legal entity, you may enter your	nse, not the individual submitting th		oplying for this license as a	sole proprietor, <u>not</u> an LLC,
2. RETA	ALL APPLICATION INFO	RMATION			
There are	two ways to obtain an alcohol rough a transfer or by applying	ic beverages license in the (Commonwealth of M 	assachusetts, either	by obtaining an existing
or the tran	pplying for a new license onsfer of an existing license? If for a new license, are you ap to special legislation? Chapter N/A		current ABCC are seeking to If transferring	by what method IT	N/A N/A
	· · · · · · · · · · · · · · · · · · ·				
3. LICE	NSE INFORMATION /	QUOTA CHECK	<u>On/Of</u>	f-Premises	 -
City/Towi	n Natick		On-Pr	emises	
TYPE	<u> </u>	CATEGORY			CLASS
§12 Hot		All Alcoholic			Annual
The appl	LICATION CONTACT ication contact is required a	nd is the person who will Middle: D.	Last N	ame: Aieta	
Title:	Attorney		Primary Phor	ne: (617) 946-460	<u> </u>
Email:	jaieta@mqmllp.com				
An individu owns Smith An individu how remov operation. license.	NERSHIP Please list all individual or entity has a <u>direct beneficial in LLC</u> , a licensee, John Smith has a direct beneficial in LLC, a licensee, John Smith has a direct or entity has an <u>indirect beneficial</u> and from direct ownership, 2) any for For Example, Jane Doe owns Doe How are Inc. All individuals listed below are required. Any individual with any owners	nterest in a license when the indivirect beneficial interest in the lice all interest in the lice all interest if the individual or entire and for a license olding Company Inc., which is a street of the complete a Beneficial little at the complete at the	vidual or entity owns or one. Ty has 1) any ownership inerential in matter how attenum areholder of Doe LLC, the laterest Contact - Industries the Contact - Organizaterest - Organiz	ontrols any part of the li nterest in the license thr ated, or 3) otherwise ber e license holder. Jane Do ividual form. Ization form.	ough an intermediary, no matter nefits in any way from the license's ne has an indirect interest in the
	Nama	Title / Posit	tion	% Owned	Other Beneficial Interest
	Name Leo Xarras	Chairman, CEO,		100	N/A
	Julie Scott	Presider		0	N/A
					4

5. OWNERSHIP	continued)					,			
Name		-	Title / Positio	on		% Owned		Other Beneficia	l Interest
Terrence Bicl	khardt	Senior Vice	President, T	reasurer, C	FO	0		N/A	
David Van De	r Beken		Secretary			0		N/A	
Mark Schle	cher		Director			0		N/A	
Christine Th	omas		Director			0		N/A	
6. PREMISES INF	ORMATION			····					
Please enter the add		oholic bever	ages are so	ld.					
Premises Address									
Street Number: 122	.5	Street Name:	Worcester	Street] (Init:	
City/Town: Natick			State:	MA		Zip Co	de:	01760	
Country:	USA			1					
Description of Pre Please provide a con outdoor areas to be	nplete description	of the premi	ses, includi	ng the nu	mber of fl	ai Space.) oors, number	of ro	oms on each floo	r, any
Floor Number	Square Footage		r of Rooms	7		ck/Outdoor Are	ea Tot	tal Square Footage	1,743
1	19,820	6 indoor + 2							10.604
2	19,780	33 Guest ro	oms		Indoor A	rea Total Squai	e Foc	tage	10,684
3	19,780	34 Guest ro	oms		Number	of Entrances			2
4	19,780	34 Guest ro	oms						
5	19,780	34 Guest ro	oms		Number	of Exits			11
						d'Seating Capa	city	erior + 48 exterior)	334
				_	(First floo Proposed	or) (4 d Occupancy	137 ind	door + 116 exterior)	553
Occupancy of Pres	mises	2017				_			
Please complete all	fields in this sectio	n. Documer	itation show	wing proof	f of legal o	occupancy of	the p	remises is require	d.
Please indicate by wapplicant has to occ	hat right the	Lease			Landlo	ord Name Sup	erior	Drive Hotel Owner	LLC
applicant has to occ	apy the premises				Landlo	ord Phone		(603) 518-2296	
Lease Beginning Terr	n 6/12/2018								
Lease Ending Term	12/31/2030)			Landlo	ord Address	•	OX 4430 ksett, NH 03106	
Rent per Month	\$5,000		If le	easing or re	enting the	premises, a sig	ned c	opy of the lease is t	equired.
Rent per Year	\$60,000							of this license, and	
The per tour	<u> </u>		lea	se is not av	vailable, a	copy of the ur	nsigne	ed lease and a lette	r of intent

Please indicate if the terms of the lease include payments based on the sale of alcohol:

(Yes

to lease, signed by the applicant and the landlord, is required.

○ No

7. BUSINES																
The Business not a business	Conta s), yo	ct is the propo a should use y * Please se	our own n	ame as	the e	ntity n	ame	as a Sole Pro e. ed document						eld by	an ind	lividual,
Entity Name:	Colv	en Manageme									FEIN:	1	2-0526	858		
DBA:	Resid	dence Inn by M	arriott Nati	ck				Fax	Number:	:	(603) 8	97-6	110			
Primary Phone	2:	(603) 897-6100)			Eı	mail	: mcola	vecchio@	ocol•	wenhot	els.co	om			
Alternative Ph	one:	(603) 623-881	<u> </u>			Le	egal	Structure of E	ntity Co	orpo	oration					
Business Add	ress (Corporate Hea	dquarters)		Check	here if y	our	Business Addr	ess is the	sarr	ne as you	ur Pre	mises i	Address	5	
Street Numbe	r: 2:	30		S	treet N	lame:	Coi	mmerce Way,	Suite 20	0			· · · · ·			
City/Town:	Ports	mouth						State:	New H	Ham	pshire					
Zip Code:	03801				Country	/ :		USA					****			
Mailing Addr	ess				Check	here if y	/our	Mailing Addre	ess is the s	sam	e as you	ır Prei	nises A	ddress		
Street Numbe	r: 1	359		S	treet N	lame:	Co	mmerce Way,	Suite 20	0]
City/Town:	Ports	smouth						State:	N	lew	Hampsl	hire				
Zip Code:	03801				Country	y:		USA]
Is the Entity a		sachusetts	(Yes	(€No		do	busi	the Entity reiness in Mass	sachuset	tts? ר	New Ha		○ N nire	0		
Other Benefi	cial Ir	nterest	AIRI		 											
Does the pro	posed	l licensee have tts Alcoholic B	e a benefic	cial inte	rest ir	any (€ Ye	es (No	If yes,	plea	se compl	lete th	ne follov	ving tab	ole.	
		cense	Type	of Licer	ise	Lie	cens	e Number					ses Ado			
							***			*SE	E EXHIE	BIT A	ATTAC	HED H	ERETO	
<u> </u>										_						
			-													
Prior Discipli	nary	Action: peverages lice		d by the	nron	il hazo	cen	see ever bee	n discipl	line	d for ar	n alco	ohol re	elated	violati	on?
				***		Joeu II	Rea	son for suspe	nsion rev	voc	ation or	canc	ellatio	n	ш-	
Date of Action	n	Name of Lice N/A		State N/A	N/A		N/A		i isiony re	,,,,,,				-		
N/A		IV/A		NA	1377			-								
	-				1											

8. <u>MANAGER C</u>	ONTACT						
The Manager Conta	act is required and is the	e individ	dual who	will have day	-to-da	ay, operational control over the liqu	ior license.
Salutation Mr.	First Name David		Middle	Name Micha	iel	Last Name Laurent	Suffix
Social Security Numl	ber			Date of Birt	n 05,	/31/1984	
Primary Phone:	(617) 621-1999			Email:	dlaur	rent@colwenhotels.com	
Mobile Phone:	(774) 275-1455			Place of Em	ploym	nent Colwen Management, Inc.	
Alternative Phone:	(603) 897-6100			Fax Numbe	r	(603) 897-6110	
Citizenship / Reside	ency / Background Infor	mation	of Propos	ed Manager	•		
Are you a U.S. Citizer						you have direct, indirect, or ancial interest in this license?	s 🌘 No
Have you ever been federal, or military cr	rime?	,	Yes 🕡 N		lf	yes, percentage of interest N/A	
If yes, attach an affic	davit that lists your convictions	with an ex	planation for	each	lfy	ves, please indicate type of Interest (che	eck all that apply):
Have you ever been	Manager of Record of a	()	Yes CN	o		Officer Se	ole Proprietor
license to sell alcoho	olic beverages?					Stockholder LI	LC Manager
le line line alle	Colwen Ma	nagemen	t, Inc. d/b/a] LLC Member	irector
If yes, please list the for which you are th			: Cambridge 166] Partner 🔲 Li	andlord
or <u>proposed</u> manag	lColwen Ma	nagemen	it, inc. d/b/a rfield Inn Su	ites		Contractual R	evenue Sharing
	Waltham A	BCC# 03	888-HT-132	0	Г	-] Management Agreement 🏻 🔲 O	ther
Please indicate how	many hours per week yo	u intend	d to be on	the licensed p	oremis	ses 40-60	
Employment Infor	mation of Proposed M	anager					- William
	ır employment history f	or the <i>p</i>		ployer	Δ	Address	Phone
Date(s)	Position General Manager		n Managemer	nt, Inc. d/b/a		15 Monsignor O'Brien Hwy Cambridge, MA	(603) 897-6100
12/2017-Present 4/2017-12/2017	General Manager	Colwe	ld Inn & Suite: n Managemer	nt, Inc. d/b/a		80 B. St., Needham, MA	(603) 897-6100
7/2013-4/2017	General Manager	Reside Colwe	ence (nn Need in Managemei	iham nt, Inc. d/b/a		320 Baker Ave., Concord, MA	(603) 897-6100
6/2011-7/2013	Operations Manager		ence Inn Cond True North	Hotel Group		112 Donald Lynch Blvd, Marlborough, MA	(508) 581-5100
11/2010-6/2011	Assistant Manager			Hotel Group		1657 Worcester Rd., Framingham, MA	(508) 879-7200
							·
Have you ever bee	Action of Proposed Ma en involved directly or in	ndirectly	y in an alc	oholic bever	ages I	icense that was subject to disciplina	ary action? If
yes, please comple		r	Citi	Dancas f-	r clier	ension, revocation or cancellation	
Date of Action	Name of License	State	City	N/A	susp	ension, revocation of cancellation	
N/A	N/A	N/A	N/A	17/7	·		
			-				
		<u>L</u>	<u></u>				
							Д

9. FINANCIAL INFORMATION					
Please provide information about association license.	ciated costs of	Please provide informati financing for this transac		the sources of	cash and/or
Associated Costs		Source of Cash Invest	<u>ment</u>		
D. C. D. H. Liver / Lond	\$0.00	Name of Contributor	Ar	nount of Contribution	n
A. Purchase Price for Building/Land	30.00	N/A		N/A	
B. Purchase Price for any Business Assets	\$0.00				
C. Costs of Renovations/Construction	\$0.00				
D. Purchase Price of Inventory	\$0.00		Total	N/A	
E. Initial Start-Up Costs	\$0.00	Source of Financing			· · · · · · · · · · · · · · · · · · ·
E. Initial Start-op Costs	70.00			Does the lender	If yes, please provide ABCC
F. Other (Please specify)	\$0.00	Name of Lender	Amount	hold an interest in any MA alcoholic beverages licenses?	license number of
G. Total Cost (Add lines A-F) *	\$0.00	N/A	N/A	N/A	N/A
Please note, the total amount of Cash Investments of the total amount of Financing (bottom requal to or greater than the Total Cost (ight table) must be			Total:	N/A
10. PLEDGE INFORMATION			· · ·		
Are you seeking approval for a pledge?	C Yes ● No	To whom is the pledge is			
Please indicate what you are seeking to p		Does the lender have a balicense?	eneficial i	nterest in this	Yes (No
☐ License ☐ Stock / Beneficial Inter		Does the lease require a p	pledge of	this license? (Yes (No

^{*}This application is for a new license. Construction to be completed by property owner. Licensee entity is not responsible for construction.

ADDITIONAL SPACE

The following space is for any additional information you wish to supply If referrencing the application, please be sure to include the nu	
Description of Premises In the whole of said Building; the Residence Inn by Marriott N hotel with 5 floors, one hundred thirty five (135) guest rooms, First floor (+/- 19,820 SF) consisting of two (2) entrances a with seating for one hundred (100), bar area (+/- 244 SF) with kitchen (+/- 823), two (2) function areas (+/- 1,689 SF and +/- (78); two (2) board rooms (+/- 334 SF and +/- 279 SF) each w 159 SF) and two (2) seasonal patios (+/- 900 SF and +/- 843 SF) consisting of thirty three (33) Third Floor (+/- 19,780 SF) consisting of thirty four (34) g Fourth Floor (+/- 19,780 SF) consisting of thirty four (34) g Fifth Floor (+/- 19,780 SF) consisting of thirty four (34) gu	Natick consists of a (+/-98,940 SF) full-service and room service: and eleven (11) exits, dining room (+/- 2,524 SF) seating for ten (10), buffet area (+/- 307 SF), 1,523 SF) each with seating for seventy eight with seating for ten (10), pre-function area (+/- SF) each with seating for twenty four (24). guest rooms. guest rooms.

APPLICANT'S STATEMENT

Leo Xa	the: Sole proprietor; partner; Corporate principal; LLC/LLP member
<u> </u>	uthorized Signatory
of Colw	Management, Inc. , hereby submit this application for New Innholder 7-Day Ali-Alcoholic Beverages License
<u> </u>	ame of the Entity/Corporation Transaction(s) you are applying for
•	er the "Application"), to the local licensing authority (the "LLA") and the Alcoholic Beverages Control Commission (th nd together with the LLA collectively the "Licensing Authorities") for approval.
Applica	by declare under the pains and penalties of perjury that I have personal knowledge of the information submitted in the n, and as such affirm that all statement and representations therein are true to the best of my knowledge and beliew ubmit the following to be true and accurate:
(1)	understand that each representation in this Application is material to the Licensing Authorities' decision on the pplication and that the Licensing Authorities will rely on each and every answer in the Application and accompanying ocuments in reaching its decision;
(2)	state that the location and description of the proposed licensed premises does not violate any requirement of the BCC or other state law or local ordinances;
(3)	understand that while the Application is pending, I must notify the Licensing Authorities of any change in the formation submitted therein. I understand that failure to give such notice to the Licensing Authorities may result in isapproval of the Application;
(4)	understand that upon approval of the Application, I must notify the Licensing Authorities of any change in the pplication information as approved by the Licensing Authorities. I understand that failure to give such notice to the censing Authorities may result in sanctions including revocation of any license for which this Application is submitted
(5)	understand that the licensee will be bound by the statements and representations made in the Application, including ut not limited to the identity of persons with an ownership or financial interest in the license;
(6)	understand that all statements and representations made become conditions of the license;
(7)	understand that any physical alterations to or changes to the size of, the area used for the sale, delivery, storage, or onsumption of alcoholic beverages, must be reported to the Licensing Authorities and may require the prior approval f the Licensing Authorities;
(8)	understand that the licensee's failure to operate the licensed premises in accordance with the statements and epresentations made in the Application may result in sanctions, including the revocation of any license for which the pplication was submitted; and
(9)	understand that any false statement or misrepresentation will constitute cause for disapproval of the Application or anctions including revocation of any license for which this Application is submitted.
Signa	re: Date: 18/11/18
Title:	Chairman & CEO

EXHIBIT A

COLWEN MANAGEMENT, INC. OTHER BENEFICIAL INTEREST

Licensee	License Type	License #	Licensee d/b/a & Address
Colwen Management, Inc.	On Premise	02827-HT-0116	Residence Inn by Marriott (Roxbury) 2001 Washington Street, Boston , MA
Colwen Management, Inc.	On Premise	02828-HT-0116	AC Hotels by Marriott South End (Ink Block) 225 Albany Street, Boston , MA
Colwen Management, Inc.	On Premise	03831-RS-0116	AC Hotels by Marriot Cleveland Circle 395 Chestnut Hill Avenue, Boston , MA
Colwen Management, Inc.	On Premise	00427-HT-0166	Fairfield Inn & Suites by Marriott 209 Monsignor O'Brien Highway Cambridge, MA
Colwen Management, Inc.	On Premise	00440-HT-0166	AC Hotels by Marriott 10 Acorn Park Drive, Cambridge, MA
Colwen Management, Inc.	On Premise	00094-HT-0202	Residence Inn by Marriott 200 Maple Street, Chelsea , MA
Colwen Management, Inc.	On Premise	00095-HT-0202	TownePlace Suites by Marriott 30 Eastern Ave, Chelsea, MA
Colwen Management, Inc.	On Premise	00096-HT-0202	Homewood Suites by Hilton 145 Beech Street, Chelsea , MA
Colwen Management, Inc.	On Premise	03260-HT-0202	Holiday Inn Chelsea 1012 Broadway, Chelsea , MA
Colwen Management, Inc.	On Premise	00041-HT-0244	Residence Inn by Marriott 320 Baker Ave Ext, Concord, MA
Colwen Management, Inc.	On Premise	00055-HT-0426	Renaissance Hotel at Patriot Place & Hilton Garden Inn at Patriot Place 28 Patriot Place, Foxborough, MA
Colwen Management, Inc.	On Premise	00085-HT-0680	AC Hotels by Marriott 95 Station Landing, Medford , MA
Colwen Management, Inc.	On Premise	00035-НТ-0770	Residence Inn by Marriott 80 B Street, Needham , MA
Colwen Management, Inc.	On Premise	03409-HT-1130	The Row Hotel 360 Foley Street, Somerville , MA
Colwen Management, Inc.	On Premise	03888-HT-1320	Residence Inn Fairfield Inn & Suites Marriott Waltham 250 Second Avenue, Waltham, MA
Colwen Management, Inc.	On Premise	00391-HT-1508	Courtyard by Marriott 72 Grove Street, Worcester, MA
Colwen Management, Inc.	On Premise	03743-HT-1508	AC Hotels by Marriott Worcester 72 Grove Street, Worcester , MA

Beneficial Interest - Individual Forms

BENEFICIA	L IN	TEREST C	ONTAC	T - Inc	lividual (Forn	nerly	known	as a P	ersona	l Inforr	natior	Form	1)			1
Please comple	ete a vnersl ctors 1	Beneficial I nip, in this I for not-for-	nterest - li license - Tl	ndividu: nis inclu	al sheet for <u>all</u> Ides people wit Individuals with	indiv :h a f	idual(inanci	s) who al inte	have erest a	a dire	ct or i ople v	ndire vithou	ct bene it finani	cial int	erest (,ı.e.
example, if Al	BC Inc	is the propo	oosed licer sed licens	nsee, al ee). erest is	efined as some I individuals wi defined as sor he proposed lic	th in neon	terest ie who	in AB	C Inc a	ire con ship in	isider a par	ea to ent le	nave di evel con	rect be	of the	al
proposed lice in XYZ Inc are	cons	dered to h	ave an ind	irect be	eneficial interes	st in	ABC Ir	c (the	prop	osed li	cense	e).			<u>_</u>	
Salutation Mr	ſ .	First Nam	e Leo		Middle N	ame	Harry		Last N	Name [Xarras			Sı	uffix	
Title: Cha	irman,	CEO, Direc	tor	Sc	ocial Security Nu	mbei	r _					Da	ate of Bi	rth O	5/20/19	968
Primary Phone	e:	(603) 897-6	5100		Į.	Email	:	N/A								
Mobile Phone	<u>:</u>	N/A			ı	Fax N	lumbe	r	N/A							
Alternative Ph	none:	N/A														
Business Ado	dress															
Street Numbe	er: 2	30			Street Name:	Co	mmer	e Way	′							
City/Town:	Port	smouth					State	:	NF	1	J.			·		
Zip Code:	0380				Country:			USA								
Mailing Add	ress			heck he	re if your Mailing	Addı	ess is t	he sam	ie as yo	our Busi	ness A	ddress				
Street Numbe	er:	359			Street Name:	Но	oksett	Road				*				
City/Town:	Ноо	ksett						State:		NH	<u>.</u>					
Zip Code:	0310	5			Country:			USA					-			
Types of Inte	rest (select all th	at apply)													
Contractu LLC Mem					Agreement	-andl Sole I	lord Proprie	etor		X	LC Ma Officer Stockh	_	•		Other	
Citizenship / Are you a U.S						you a	ı Massa	achuse	tts Res	sident?	(6)	Yes	○ No			
Criminal His										F .	we nl	0200	rovide a	n affid:	avit	
Have you eve	er bee	n convicted	of a state,	federal,	or military crime	21	CY	es 🕡	No		, , ,		charges.			

If you hold a direct beneficial interest

BENEFICIAL INTEREST CONTACT - Individual (continued)

Ownership / Interest

Jsing the definition or indirect interest i	above, do you hold a n the proposed licens	direct 🌀 🏻 ee?	irect	Clnd	lirect	in the proposed licensee, ple the % of interest you hold.	ase list 100%
lf you	hold an indirect bene	eficial interes	t in this li	icense, p	lease comple	te the <u>Ownership / Interest</u> Tablo	e below.
Ownership / Inter	est						
urn hold a direct	or indirect interest i	n the propo	sed lice	nsee. Ti	nese genera	zation(s) you hold a direct inte lly include parent companies, d for each entity listed below	noiding companies,
,		e of Beneficia				FEIN	
			N/A			N/A	
Other Beneficial I	nterest r indirect beneficial (or financial i	nterest	you hav	e in any oth	er Massachusetts Alcoholic Be	everages License(s).
Name of Li		ype of Licen			e Number	Premises Ado	dress
						*SEE EXHIBIT B ATTAC	HED HERETO.
Familial Beneficia	al Interest r of your immediate includes parents, si	family have	owners	ship inte	rest in any o	other Massachusetts Alcoholic ease list below.	Beverages Licenses
Immediate family Relations	ship to You	ABCC Lice	ense Nu	mber	Type of Inte	erest (choose primary function)	Percentage of Intere
	√A		N/A		N/A		N/A
Prior Disciplinary	Action en involved directly	or indirectly	y in an a	ılcoholic	beverages l	icense that was subject to disc	ciplinary action? If
yes, please comp	lete the following:						
Date of Action	Name of License	State	City		_ 	ension, revocation or cancellation	14.1
N/A	N/A	N/A	N/A	N//	4		

BENEFICIAL INTEREST CONTACT - Individual (Formerly known as a Personal Information Form) Please complete a Beneficial Interest - Individual sheet for all individual(s) who have a direct or indirect beneficial interest, with or without ownership, in this license. This includes people with a financial interest and people without financial interest (i.e. board of directors for not-for-profit clubs). All individuals with direct or indirect financial interest must also submit a CORI Authorization Form. An individual with direct beneficial interest is defined as someone who has interest directly in the proposed licensee. For example, if ABC Inc is the proposed licensee, all individuals with interest in ABC Inc are considered to have direct beneficial interest in ABC Inc (the proposed licensee). An individual with indirect beneficial interest is defined as someone who has ownership in a parent level company of the proposed licensee. For example, if ABC Inc is the proposed licensee and is 100% owned by XYZ Inc, all individuals with interest in XYZ Inc are considered to have an indirect beneficial interest in ABC Inc (the proposed licensee). Suffix Last Name |Scott Middle Name | Lynn First Name Julie Salutation Ms. 08/29/1968 Date of Birth Social Security Number President Title: N/A Email: (603) 897-6100 Primary Phone: N/A Fax Number N/A Mobile Phone: Alternative Phone: (603) 623-8811 Business Address Commerce Way Street Name: Street Number: 230 NH State: Portsmouth City/Town: USA Country: 03801 Zip Code: Check here if your Mailing Address is the same as your Business Address Mailing Address Hooksett Road Street Name: 1359 Street Number: NH State: Hooksett City/Town: USA Country: 03106 Zip Code: Types of Interest (select all that apply) LLC Manager Landlord Director ☐ Contractual ○ Officer Management Agreement Other LLC Member Stockholder Sole Proprietor Revenue Sharing Partner Citizenship / Residency Information Are you a Massachusetts Resident? Yes ○ No Are you a U.S. Citizen? If yes, please provide an affidavit **Criminal History** Have you ever been convicted of a state, federal, or military crime? C Yes € No explaining the charges.

BENEFICIAL INTEREST CONTACT - Individual (continued)

vnership / Interest ing the definition above, do y indirect interest in the propo	vou hold a direct (Direct	Indire	ect	If you hold a direct beneficial i in the proposed licensee, pleas the % of interest you hold.	nterest se list 0%
if you hold an ind	lirect beneficial inter	est in this	license, plea	ise complete	the <u>Ownership / Interest</u> Table	below.
wnership / Interest you hold an indirect intered rn, hold a direct or indirect usts etc. A Beneficial Inter	st in the proposed l interest in the pro est - Organization F	icensee, posed lic Form will	please list t ensee. The need to be	he organiza se generall completed	ition(s) you hold a direct inter y include parent companies, h for each entity listed below.	est in which, in colding companies,
(313)	Name of Benefi	icial Intere	est - Organiz	ation	FEIN	
		N/A			N/A	
ther Beneficial Interest	eneficial or financi	al interes	st you have	in any othe	r Massachusetts Alcoholic Be	verages License(s).
Name of License	Type of Lic	ense	License	Number	1 TCTTISCS 7 TO G	1633
Name of License					*SEE EXHIBIT B ATTAC	HED HERETO.
		,				
Immediate family includes Relationship to You	mmediate family ha parents, siblings, sp	ave owne oouse and License N N/A	lumber		ther Massachusetts Alcoholic ease list below. rest (choose primary function)	Beverages License Percentage of Inter N/A
N/A						
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Prior Disciplinary Action Have you ever been involved the form	ed directly or indire	ectly in ar	n alcoholic	beverages l	icense that was subject to disc	ciplinary action? If
yes, please complete the f Date of Action Name	of License Sta	ate City			ension, revocation or cancellation	on
Bate of Figure 1	N/A N/A	N/A	N/A	<u> </u>		
1 í	ļ	1	1			

- male mt Al 81	1817	TOTAL	ONTACT - I	ndivid	ual (Former	v knov	n as a Pe	ersonal Info	ormatio	n Form)		
Please comple or without ow ooard of direc Authorization	te a E nersh tors f <u>Form</u>	Beneficial Ir lip, in this li or not-for- _l	nterest - Indivi icense. This in profit clubs). /	dual she Icludes p All individ	et for <u>all</u> ind eople with a duals with d	lividua a finan irect o	I(s) who cial inte r indirec	nave a di rest and p et <u>financia</u>	rect of people v <u>l</u> intere	without financis st must also su	bmit a <u>C</u>	ORI
example, if AB interest in AB(BC Inc C Inc	is the prop the propos	oosed licensee sed licensee).	, all indiv	iquais with	HILEIC	at III YDC	, ,,,c u, c c		he proposed lic red to have dire		
			neficial interes ble, if ABC Inc ave an indirec							rent level comp Inc, all individu ee).	ials with	interest
Salutation		First Name	e Terrence		Middle Nan	ne Dw	ight	Last Nam	e Bickh	nardt	Suffi	×
Title: Sr. V	ice Pre	sident, Treas	urer, CFO	Social S	ecurity Num	ber				Date of Birt	h 10/1	4/1957
Primary Phone	e:	(603) 897-0	5100		Em	ail:	N/A					
Mobile Phone	: :	N/A			Fa	x Numl	oer	N/A				
Alternative Ph	none:	(603) 623-8	3811									
Business Add	dress											
Street Numbe	er:	230		Str	eet Name:	Comm	erce Way	<u> </u>				
City/Town:	Port	smouth				St	ate:	NH				
Zip Code:	0380	1		Co	untry:		USA					
Mailing Add	ress		☐ Chec	k here if y	our Mailing A	ddress	is the san	ne as your l	Business	Address		
Street Numb	er:	1359		St	reet Name:	Hook	ett Road					
City/Town:	Ho	oksett					State:	N	IH			
Zip Code:	0310)6		C	ountry:		USA					
Types of Inte		(select all t	hat apply) Director			ndlore				Manager		
LLC Mem			☐ Managem			ola Pro	prietor	[☑ Offic ☐ Stocl	er kholder	□ c	ther
Partner			Revenue S	naring		JIE F10						
Citizenship Are you a U.			rmation Pes No) 	Are y	ou a M	assachus	etts Reside	ent?	⊖Yes ⑥ No		
Criminal Hi	story ⁄er be	en convicte	d of a state, fed	leral, or m	ilitary crime	? (Yes (€ No		please provide a ning the charges		it

BENEFICIAL INTEREST CONTACT - Individual (continued)

Ownership / Interest If you hold an indirect interest in the proposed licensee, please list the organization(sturn, hold a direct or indirect interest in the proposed licensee. These generally inclutrusts, etc. A Beneficial Interest - Organization Form will need to be completed for extrusts, etc. A Beneficial Interest - Organization Form will need to be completed for extrusts, etc. A Beneficial Interest Name of Beneficial Interest - Organization	<u>wnership / Interest</u> T	d. (37)
f you hold an indirect interest in the proposed licensee, please list the organization(sturn, hold a direct or indirect interest in the proposed licensee. These generally inclustrusts, etc. A Beneficial Interest - Organization Form will need to be completed for each of the standard of		able below.
Name of Beneficial Interest - Organization N/A N/A	ue parent compain	100) 1101011110
Dither Beneficial Interest List any indirect or indirect beneficial or financial interest you have in any other Mas Name of License Type of License License Number Familial Beneficial Interest Does any member of your immediate family have ownership interest in any other M Immediate family includes parents, siblings, spouse and spouse's parents. Please list Relationship to You ABCC License Number Type of Interest (cl.	FEIN	
Name of License Type of License License Number Familial Beneficial Interest Does any member of your immediate family have ownership interest in any other M Immediate family includes parents, siblings, spouse and spouse's parents. Please lis Relationship to You ABCC License Number Type of Interest (cl. 1974)	N/A	_
Familial Beneficial Interest Does any member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of your immediate family have ownership interest in any other Many member of		
Familial Beneficial Interest Does any member of your immediate family have ownership interest in any other N Immediate family includes parents, siblings, spouse and spouse's parents. Please lis Relationship to You ABCC License Number Type of Interest (cl.	sachusetts Alcoholio Premises	c Beverages License(s).
Does any member of your immediate family have ownership interest in any other N Immediate family includes parents, siblings, spouse and spouse's parents. Please lis Relationship to You ABCC License Number Type of Interest (cl	*SEE EXHIBIT B AT	
Relationship to You ABCC License Number Type of Interest (cl	assachusetts Alcoh	nolic Beverages License:
Relationship to You ABCC License Number Type of Interest (CI	L 20 - 1 - 1 - 1	
N/A N/A N/A	oose primary function	on) Percentage of Intere
		INA
Prior Disciplinary Action Have you ever been involved directly or indirectly in an alcoholic beverages license yes, please complete the following:		
Date of Action Name of License State City Reason for suspension,	revocation or cancel	llation
N/A N/A N/A N/A		- All Control of the

RENEFICIAL INTE	REST CONTACT - Ind	ividual (Formerly	/ know	n as a Po	ersonal Infor	nation F	orm)	
Please complete a Be	neficial Interest - Individua o, in this license. This inclu r not-for-profit clubs). All i	al sheet for <u>all</u> indi	vidual finan	l(s) who cial inte	have a dire	ct or inc ople wit	hout financial	unches fire.
example, if ABC Inc is interest in ABC Inc (tl	rect beneficial interest is de the proposed licensee, all ne proposed licensee).	individuals with I	nteres	к іп авч	o me are cor	Bluered	TO HAVE UNGO	
Σ محمد مدال ادر	direct beneficial interest is for example, if ABC Inc is the ered to have an indirect be	se proposed licens	see an	d is ton	m owned b	y	c, all illuividud	ny of the Is with interest
Salutation Mr.	First Name David	Middle Name	Pau		Last Name	Van Der	Beken	Suffix
Title: Secretary	So	cial Security Numb	er [3	Date of Birth	05/16/1951
Primary Phone:	503) 897-6100	Ema	il:	N/A				
Mobile Phone:	I/A	Fax	Numb	er	N/A			
Alternative Phone: (6	603) 623-8811					- 		
Business Address								
Street Number: 230)	Street Name:	omme	erce Way	/			
City/Town: Portsn	nouth		Sta	te:	NH			
Zip Code: 03801		Country:		USA				,
Mailing Address	☐ Check her	re if your Mailing Ad	dress is	s the san	ne as your Bus	iness Ad	dress	
Street Number: 13	59	Street Name:	lookse	ett Road				
City/Town: Hooks	sett			State:	NH			
Zip Code: 03106		Country:		USA				
Types of Interest (se	elect all that apply)						-	
☐ Contractual	Director		dlord		<u></u>	LLC Man Officer	ager	
LLC Member	☐ Management		e Prop	rietor		Stockho	lder	Other
Partner	Revenue Sharii	ng 🔲 301	ТОР	110.01				
Citizenship / Reside Are you a U.S. Citizer		Are you	ı a Ma	ssachuse	etts Resident	? C	Yes (No	
Criminal History Have you ever been	convicted of a state, federal,	or military crime?	<u> </u>	Yes (ase provide an a the charges.	affidavit

BENEFICIAL INTEREST CONTACT - Individual (continued)

					lf yo	u hold a direct beneficial	interest		
sing the definition above, do y r indirect interest in the propo	sed licensee?			○ Indirect	the '	in the proposed licensee, please list the % of interest you hold.			
If you hold an inc	lirect beneficia	al interest	in this lic	cense, please o	omplete the <u>C</u>	<u>)wnership / Interest</u> Table	e below.		
wnership / Interest									
you hold an <u>indirect interes</u> urn, hold a direct or indirect usts, etc. A Beneficial Inter	intoract in th	O DECENO	ed licen	isee Inese E	enerally incli	ane hareur combanics)	Holamb companies		
usts, etc. A Beneficial inter				t - Organizatio		FEIN			
			N/A			N/A			
ul Dan eficial Interest									
Other Beneficial Interest ist any indirect or indirect b				you have in a	ny other Mas	ssachusetts Alcoholic Be Premises Ad	everages License(s).		
Name of License	Турє	of Licens	ie	License Nur	nber	*SEE EXHIBIT B ATTAC			
		v							
-amilial Beneficial Interest					any other N	Assachusetts Alcoholis	· Reverages License		
a manhar of your ir	nmediate fan	nily have	owners	hip interest i	n any other N	Лаssachusetts Alcoholic	: Beverages License:		
Does any member of your ir mmediate family includes p	arents, siblin	igs, spous	se and sp	pouses pare	Ito, i fedoe ii	J(DC10111			
Does any member of your ir mmediate family includes p Relationship to You	arents, siblin	gs, spous ABCC Lice	nse Nun	pouses pare	Ito, i fedoe ii	Massachusetts Alcoholic st below. hoose primary function)			
Does any member of your ir mmediate family includes p	arents, siblin	gs, spous ABCC Lice	se and sp	nber Type	Ito, i fedoe ii	J(DC10111	Percentage of Intere		
Does any member of your ir Immediate family includes p Relationship to You	arents, siblin	gs, spous ABCC Lice	nse Nun	nber Type	Ito, i fedoe ii	J(DC10111	Percentage of Intere		
	arents, siblin	gs, spous ABCC Lice	nse Nun	nber Type	Ito, i fedoe ii	J(DC10111	Percentage of Intere		
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Does any member of your ir mmediate family includes p Relationship to You	arents, siblin	gs, spous ABCC Lice	nse Nun	nber Type	Ito, i fedoe ii	J(DC10111	Percentage of Inter		
Does any member of your ir mmediate family includes p Relationship to You N/A	parents, siblin	gs, spous	se and s ense Nun N/A	nber Type	of Interest (C	hoose primary function)	Percentage of Interd		
Does any member of your ir mmediate family includes p Relationship to You N/A	parents, siblin	gs, spous	se and s ense Nun N/A	nber Type	of Interest (C	hoose primary function)	Percentage of Interd		
Does any member of your ir mmediate family includes p Relationship to You N/A Prior Disciplinary Action Have you ever been involve	d directly or	gs, spous	se and s ense Nun N/A	nber Type N/A	of Interest (c	hoose primary function) that was subject to dis	Percentage of Inter N/A ciplinary action? If		
Does any member of your ir mmediate family includes p Relationship to You N/A Prior Disciplinary Action Have you ever been involve yes, please complete the fo	d directly or	gs, spous	r in an al	nber Type N/A	of Interest (c	hoose primary function)	Percentage of Internal N/A ciplinary action? If		
Prior Disciplinary Action Have you ever been involve yes, please complete the fo	d directly or	gs, spous	r in an al	nber Type N/A	of Interest (c	hoose primary function) that was subject to dis	Percentage of Interd N/A ciplinary action? If		
Prior Disciplinary Action Have you ever been involve yes, please complete the fo	d directly or flowing:	gs, spous ABCC Lice	r in an al	nber Type N/A	of Interest (c	hoose primary function) that was subject to dis	Percentage of Interd N/A ciplinary action? If		
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		-torast Individu	dividual (Former al sheet for <u>all</u> inc	lividualí	s) who	have a dire	ct or ind	lirect benefici	al interest, with	1
or without ow board of direct Authorization	nership, in this tors for not-for- Form.	license. This inclu -profit clubs). All	ides people with individuals with c	a financ lirect or	iai inte indired	rest and peo ct <u>financial</u> i	nterest i	must also sub	mit a <u>CORI</u>	1000
example, if AB interest in ABC	C Inc is the pro C Inc (the propo	posed licensee, a sed licensee).	lefined as someoi Il individuals with	interest	III ADV	Jilic are cor	isiacica	to have and	Concincia	
11	Ear avam	nle if ARC Inc is t	s defined as some he proposed licei eneficial interest	isee and	I IS TOO	120 OMITER D	y /\12 1110	e, un mairiada	Is with interest	
Salutation Mr.	First Nam	ne Mark	Middle Nan	ne Chris	topher	Last Name	Schleich	er	Suffix	
Title: Direc	ctor	S	ocial Security Num	ber				Date of Birth	01/07/1947	
Primary Phone	: (603) 897-	6100	Em	nail:	N/A					_
Mobile Phone:	N/A		Fa	x Numbe	er	N/A				
Alternative Ph	one: N/A									
Business Add	ress									
Street Numbe	r: 230		Street Name:	Comme	ce Way					
City/Town:	Portsmouth			Stat	e:	NH				
Zip Code:	03801		Country:	,	USA					
Mailing Addr	'ess	☐ Check he	ere if your Mailing A	ddress is	the sam	e as your Bus	iness Ada	dress		
Street Numbe	er: 1359		Street Name:	Hookset	t Road					
City/Town:	Hooksett				State:	NH				
Zip Code:	03106		Country:		USA					
Types of Inte	rest (select all t	hat apply)								
Contractu	ıal	□ Director		ndlord			LLC Man Officer	ager		
LLC Mem	ber		t Agreement	do Propri	iotor	_	Stockhol	lder	☐ Other	
Partner		Revenue Shar	ing 🔲 Sc	ole Propr			- COCKITO			
Citizenship / Are you a U.S	Residency Info , Citizen?	rmation (a) Yes (1) No	Are yo	ou a Mas:	sachuse	etts Resident	[?] C'	Yes (No		
Criminal His		d of a state, federa	l, or military crime?	<u> </u>	Yes (ase provide an a	effidavit	

BENEFICIAL INTEREST CONTACT - Individual (continued)

Ownership / Interest	1 1 1.1 - 11			C to the		If you hold a direct beneficial in the proposed licensee, ple	14 /
Jsing the definition above, or indirect interest in the pr	oposed licensee?			€Indit		the % of interest you hold.	[070
If you hold ar	n indirect beneficia	al interest	in this lic	cense, ple	ase complet	re the <u>Ownership / Interest</u> Table	below.
Ownership / Interest							
f you hold an <u>indirect into</u>	east interact in th	าด ทะกทกร	sed licen	isee. Ind	se generai	zation(s) you hold a direct inte lly include parent companies, d for each entity listed below.	Holamb combames
[Beneficia				FEIN	
			N/A			N/A	
Oll D. Eddinson							
Other Beneficial Interest List any indirect or indire	: ct beneficial or fi	inancial ii	nterest y	you have	in any oth	er Massachusetts Alcoholic Be	everages License(s).
Name of License		e of Licens		License	Number	Premises Add *SEE EXHIBIT B ATTAC	dress
						"SEE EVUIDII DATTAC	TED TENETO.
Familial Beneficial Inter Does any member of you Immediate family includ	ur immediate far es parents, siblin	igs, spous	se and si	pouse s p	Jaiciira, i i	other Massachusetts Alcoholic ease list below.	Beverages Licenses
Relationship to `	You	ABCC Lice	ense Nun	nber	Type of inc	erest (choose primary function)	N/A
N/A			N/A	1	J/A		
Prior Disciplinary Action	1					Sanna that was subject to dis	cinlinary action? If
Have you ever been inve	olved directly or	indirectly	/ in an al			license that was subject to dis	
yes, please complete the Date of Action Nan	ne of License	State	City	Reas	on for susp	ension, revocation or cancellation	on
N/A	N/A	N/A	N/A	N/A			
1		1	1	1			
		 	 				

			A PTIACY	T ladici	dual /r	rhy len	own ac a D	ersonal Infor	mation For	m)		
<u>BENEFICIA</u>	L IN	EREST C	ONIAC	. I - Indivi	dual (Forme neet for <u>all</u> in	riy kn: divid:	own as a r ual(s) who	have a dire	ect or indir	···/ ·ect beneficia	al interes	st, with
or without ov board of dire	vnersl ctors f	nip, in this for not-for-	licanca T	his includes	people with viduals with	a tina	ancial inte	erest and pe	opie with	out illianciai	HILCICSE	(1.0.
<u>Authorizatior</u>											_	
example, if A	BC Inc	is the prop	oosed lice	ensee, all inc	ed as someo lividuals with	ne wl i intei	ho has int rest in AB	erest direct C Inc are co	ly in the p nsidered t	roposed licer o have direct	nsee. Fo t benefic	r ial
nterest in AB												
An individual	with	indirect be	neficial in	terest is de	fined as some proposed lice	eone	who has o	ownership ir owned b	n a parent v XYZ Inc.	level compa all individual	ny of the Is with in	terest
proposed lice	nsee.	For exam; idered to h	ple, if ABC ave an inc	Linc is the p direct bene	ficial interest	in AB	BC Inc (the	e proposed l	icensee).			
								1			 1	i
Salutation M	tation Ms. First Name Christine				Middle Nar	ne St	taples	Last Name	Thomas		Suffix	
Title: Dire	ctor			Social	Security Num	ber				Date of Birth	06/15/1	962
Primary Phon	e:	(603) 897-	6100		Er	nail:	N/A					
Mobile Phone	≘:	N/A			Fa	x Nur	mber	N/A				
Alternative P	hone:	(603) 623-	3811									
Business Ad	dress											
	Γ.	20			treet Name:	Com	merce Wa	ν				
Street Numb	er: [2	:30]
City/Town:	Port	smouth				\$	State:	NH]
Zip Code:	0380	1			Country: USA							
Mailing Add	ress			Check here if	your Mailing A	ddres	s is the san	ne as your Bus	siness Addr	ess		 ¬
Street Numb	er:	1359			Street Name:	Hool	ksett Road					
City/Town:	Hoo	ksett					State:	NH				
Zip Code:	0310	6			Country:		USA					<u> </u>
Types of Int	erest	select all ti	nat apply)	1								
Contract			□ Direct		☐ La	andlo	rd		LLC Manag	ger		
LLC Men			_	gement Ag	reement				Officer			
Partner	100			ue Sharing		ole Pro	oprietor		Stockhold	er	Othe	:r
		1						,				
Citizenship Are you a U.			e Yes (^ No	Are y	ou a N	/Aassachus	etts Resident	? CYe	s (© No		
Criminal Hi	-								func plans	e provide an a	ffidavit	
Have you ev	er bee	n convicted	of a state	, federal, or i	military crime?	,	⊜ Yes €			he charges.	. (16:04**)	

If you hold a direct beneficial interest

BENEFICIAL INTEREST CONTACT - Individual (continued)

Ownership / Interest

r Indirect interest	in the proposed lice			direct	in the proposed licensee, ple the % of interest you hold.	
If yo	u hold an indirect b	eneficial interest in thi	is license, p	lease complet	e the <u>Ownership / Interest</u> Table	e below.
) Wnership / Inte	rest					
فمستناف الحالا	Law indirect intere	et in the proposed li	censee.	nese general	ation(s) you hold a direct inte ly include parent companies, d for each entity listed below	Holding companies,
(usts, etc. 71 ben		ame of Beneficial Inte			FEIN	
		N/A			N/A	
Other Beneficial	Interest or indirect benefic	ial or financial intere	est you hav	ve in any othe	er Massachusetts Alcoholic Be	everages License(s).
Name of L		Type of License	Licen	se Number	Premises Ado	dress
Name of E	lectise	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			*SEE EXHIBIT B ATTAC	HED HERETO.
		,				
Familial Benefici	of vour immodi	ate family have own	ership inte	s narents. Pit	ther Massachusetts Alcoholic ease list below.	
mmediate faithi	ship to You	ABCC License	Vumber	Type of Inte	rest (choose primary function)	Percentage of Intere
	N/A	N/A		N/A		N/A
	y Action	rtly or indirectly in a	n alcoholid	c beverages li	cense that was subject to disc	ciplinary action? If
Have you ever b	een involved dire	or, or many a so,			:=	
Have you ever b yes, please com	plete the following	g:		eason for susp	ension, revocation or cancellation	on
Have you ever b yes, please com Date of Action	een involved dire plete the followin Name of Licen N/A	g:	Re		ension, revocation or cancellatic	on
Have you ever b yes, please com	plete the followin Name of Licen	g: se State City	Re		ension, revocation or cancellation	on
yes, please com Date of Action	plete the followin Name of Licen	g: se State City	Re		ension, revocation or cancellatio	on

EXHIBIT B

COLWEN MANAGEMENT, INC.

OTHER BENEFICIAL INTEREST FOR ALL INDIVIDUALS LISTED IN SECTION 5

Licensee	License Type	License #	Licensee d/b/a & Address
Colwen Management, Inc.	On Premise	02827-HT-0116	Residence Inn by Marriott (Roxbury) 2001 Washington Street, Boston , MA
Colwen Management, Inc.	On Premise	02828-HT-0116	AC Hotels by Marriott South End (Ink Block) 225 Albany Street, Boston , MA
Colwen Management, Inc.	On Premise	03831-RS-0116	AC Hotels by Marriot Cleveland Circle 395 Chestnut Hill Avenue, Boston , MA
Colwen Management, Inc.	On Premise	00427-HT-0166	Fairfield Inn & Suites by Marriott 209 Monsignor O'Brien Highway Cambridge, MA
Colwen Management, Inc.	On Premise	00440-HT-0166	AC Hotels by Marriott 10 Acorn Park Drive, Cambridge , MA
Colwen Management, Inc.	On Premise	00094-HT-0202	Residence Inn by Marriott 200 Maple Street, Chelsea , MA
Colwen Management, Inc.	On Premise	00095-HT-0202	TownePlace Suites by Marriott 30 Eastern Ave, Chelsea , MA
Colwen Management, Inc.	On Premise	00096-HT-0202	Homewood Suites by Hilton 145 Beech Street, Chelsea, MA
Colwen Management, Inc.	On Premise	03260-HT-0202	Holiday Inn Chelsea 1012 Broadway, Chelsea, MA
Colwen Management, Inc.	On Premise	00041-HT-0244	Residence Inn by Marriott 320 Baker Ave Ext, Concord, MA
Colwen Management, Inc.	On Premise	00055-HT-0426	Renaissance Hotel at Patriot Place & Hilton Garden Inn at Patriot Place 28 Patriot Place, Foxborough, MA
Colwen Management, Inc.	On Premise	00085-HT-0680	AC Hotels by Marriott 95 Station Landing, Medford , MA
Colwen Management, Inc.	On Premise	00035-HT-0770	Residence Inn by Marriott 80 B Street, Needham, MA
Colwen Management, Inc.	On Premise	03409-HT-1130	The Row Hotel 360 Foley Street, Somerville, MA
Colwen Management, Inc.	On Premise	03888-HT-1320	Residence Inn Fairfield Inn & Suites Marriott Waltham 250 Second Avenue, Waltham, MA
Colwen Management, Inc.	On Premise	00391-HT-1508	Courtyard by Marriott 72 Grove Street, Worcester, MA
Colwen Management, Inc.	On Premise	03743-HT-1508	AC Hotels by Marriott Worcester 72 Grove Street, Worcester , MA

ABCC CORI Request Forms



STEVEN GROSSMAN TREASURER AND RECEIVER GENERAL

CORI REQUEST FORM

KIM S. GAINSBORO, ESQ. CHAIRMAN

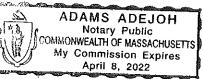
The Alcoholic Beverages Control Commission has been certified by the Criminal History Systems Board to access conviction and pending Criminal Offender Record Information. For the purpose of approving each shareholder, owner, licensee or applicant for an alcoholic beverages license, I understand that a criminal record check will be conducted on me, pursuant to the above. The information below is correct to the best of my knowledge.

ABCC LICENSE INFO	RMATION		
ABCC NUMBER:	LICENSEE NAME: Colwen Management, Inc.	CITY/TOWN:	Natick
APPLICANT INFORM	ATION		- Colonia - Colo
LAST NAME: Laure	nt FIRST NAME: David MI	DDLE NAME: M	ichael
MAIDEN NAME OR	ALIAS (IF APPLICABLE): N/A PLACE OF BIRTH: Pr	ovidence, RI	
DATE OF BIRTH:	5/31/1984 SSN: ID THEFT INDEX PIN (II	F APPLICABLE):	N/A
MOTHER'S MAIDEN	NAME: Olson DRIVER'S LICENSE #:	ATE LIC. ISSUED:	Massachusetts
GENDER: MALE	HEIGHT: 6 WEIGHT: 200	EYE COLOR:	Blue
CURRENT ADDRESS:	9 Agnes Road	w	
CITY/TOWN:	Milford STATE: MA ZIP: 0	01757	
FORMER ADDRESS:	16 Briarwood Road		
CITY/TOWN:	Framingham STATE: MA ZIP: C)1701	
PRINT AND SIGN			
PRINTED NAME:	David Laurent APPLICANT/EMPLOYEE SIGNATURE:		
NOTARY INFORMA	TION		
On this	before me, the undersigned notary public, personally ap	peared Da	sid M. Laurent
1	nt signer), proved to me through satisfactory evidence of identification, which were	MA I	
to be the person its stated purpose	whose name is signed on the preceding or attached document, and acknowledged to	W.	(she) signed it voluntarily for
		NOTARY	

REQUESTED BY:

SIGNATURE OF CORI-AUTHORIZED EMPLOYEE

The DCII Identify Theft Index PIN Number is to be completed by those applicants that have been issued an identity Theft PIN Number by the DCII. Certified agencies are required to provide all applicants the opportunity to include this information to ensure the accuracy of the CORI request process. ALL CORI request forms that include this field are required to be submitted to the DCII via mail or by fax to (517) 660-4514.





DEBORAH B. GOLBDBERG TREASURER AND RECEIVER GENERAL

CORI REQUEST FORM

KIM S. GAINSBORO, ESQ. CHAIRMAN

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ABCC NUMBE! F ÉXISTING LICENSEE)		*****	LICE	NSEE NAME	Colwen Mana	gement, Inc.				CITY/TOWN:	Natick
APPLICANT IN	IFORMA	TION									
LAST NAME:	Xarras				FIRST NAME:	Leo				MIDDLE NAME: H	arry
MAIDEN NAM	E OR ALI	AS (IF APPLICA	BLE): N/A				PLAC	E OF BIF	tTH:	Fitchburg, MA	
DATE OF BIRTI	н: 06/2	0/1968	S	SN:			ID TI	IEFT INC	EX PIN	I (IF APPLICABLE):	N/A
MOTHER'S MA	AIDEN NA	AME: Carfarc	www.mood-A	DR	IVER'S LICENSE	#:				STATE LIC. ISSUED:	Massachusetts
GENDER: MA	LE	ŀ	IEIGHT:	6	1	W	/EIGHT:	235		EYE COLOR:	Brown
CURRENT ADD	ORESS:	2 Earhart Str	eet, Unit Ta	ngo 135							
CITY/TOWN:		Cambridge				STATE: M	IA		ZIP:	02141	
FORMER ADD	RESS:	14 West Ced	ar Street					, <u>(u,puxxx.u</u>			***
CITY/TOWN:		Boston	,, , , , , , , , , , , , , , , , , , ,		11	STATE: M	1A		ZIP:	02108	
PRINT AND SI	GN										
PRINTED NAM		Leo Xarras			APPLICANT/I	EMPLOYEE SIG	NATURE	:			
NOTARY INFO	ORMATIC	ON .						(Mark de de company de la compa
On this		111/201	8	before i	me, the under	signed nota	y public	., perso	nally a	appeared Leo X	arras
name of doc	cument	signer), prov	ed to me t	hrough sati	sfactory evide	ence of ident	ificatior	ı, which	were	personally k	nown/drivers license
to be the pe its stated pur		ose name is	1			19 10 10 10 10 10 10 10 10 10 10 10 10 10	t, and a	Chr	edged		(she) signed it voluntarily fo
			I N	otary Public	COADY-C, c, State of Ne ion Expires N	w Hamnahia	9			.,	

DIVISION USE ONLY

REQUESTED BY:

SIGNATURE OF CORI-AUTHORIZED EMPLOYEE

The DCII identify Theft Index PIN Number is to be completed by those applicants that have been issued an identity Theft PIN Number by the DCII. Certified agencies are required to provide all applicants the opportunity to include this information to ensure the accuracy of the CORI request process. ALL CORI request forms that include this field are required to be submitted to the DCII via mail or by fax to (617) 660-4614.



CORI REQUEST FORM

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ABCC LICENSE INFOR	IMATION
ABCC NUMBER:	LICENSEE NAME: Colwen Management, Inc. CITY/TOWN: Natick
APPLICANT INFORM	ATION
LAST NAME: Scott	FIRST NAME: Julie MIDDLE NAME: Lynne
MAIDEN NAME OR AI	.IAS (II-APPLICABLE): Pickering PLACE OF BIRTH: Bellows Falls, VT
DATE OF BIRTII: 08/	/29/1968 SSN: ID THEIT INDEX PIN (IF APPLICABLE): N/A
MOTHER'S MAIDEN N	IAMF; Thomas DRIVER'S LICENSE #: STATE LIC. ISSUED: Maine
GENDER: FEMALE	HEIGHT: 5 6 WEIGHT: 190 EYE COLOR: Brown
CURRENT ADDRESS:	9 Cottage Way
CITY/TOWN:	Kittery STATE: ME ZIP: 03833
FORMER ADDRESS:	511 Shaker Road
CITY/TOWN:	Concord STATE: NH ZIP: 03301
PRINT AND SIGN	
PRINTED NAML:	Julie Scott APPLICANT/EMPLOYEL SIGNATURE:
NOTARY INFORMATION	ON
On this	4/1/2018 before me, the undersigned notary public, personally appeared Julie Scott
(name of document	signer), proved to me through satisfactory evidence of identification, which were
to be the person wi its stated purpose.	nose name is signed on the preceding or attached document, and acknowledged to me that (he) (she) signed it voluntarily for
	NANCY COADY-CARROLL Notary Public, State of New Hampshire My Commission Expires Nov. 16, 2021

DIVISION USE ONLY

REGISEROBY:

SIGNATURE OF CORT ADMINISTRATIVE HEAVY DEED THAT HAVE been issued an identity Their PITN Number by the DCII. Certified agencies are required to provide all applicants the opportunity to beliefe this information to essure the accuracy of the CORI request process. All Cold request forms that include this field are required to be submitted to the DCII via mail or by fax to (617) 660-4614.



CORI REQUEST FORM

KIM S. GAINSBORO, ESQ. CHAIRMAN

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	**************************************		Marian or Agri, our				received.	
ARCC NUMBER:		LICENSEE NAME	Colwen Mana	gement, Inc.			čity/town:	Natick
APPLICANT INFORMAT	ION.							
LAST NAME: Bickhardt	Profession and the second and the se		FIRST NAME:	Terrence	est to the second		MIDDLE NAME:	wight
MAIDEN NAME OR ALIA	IS (IF APPLICÄBLE):	N/A			PLACE OF	BIRTH;	New York, NY	
DATE OF BIRTH: 10/14	1/1957	SSN:			ID THEFT I	NDEX PIN	(IF APPLICABLE):	N/A
MOTHER'S MAJDEN NAM	ME: Fifik	DR	IVER'S LICENSE	#:			STATE LIC. ISSUED:	New Hampshire
GENDER: MALE	HEIGHT:	G	2	W	ElGIIT: 230		FYE COLOR:	Brown
CURRENT ADDRESS;	30 Beech Hill Road			op spreigie – visco-likelikova o	and the state of t			
CITY/TOWN:	Exeter		19,4400	STATE: N	· · · · · · · · · · · · · · · · · · ·	ZIP:	03833	
FORMER ADDRESS:	187 Laurel Hill Drive			EPOS Bullion A. C. Anthropology and provide	kanthari and garden anning this principal as a final and a large section of the s	The state of the s		The state of the s
CITY/TOWN:	Woodstock Valley			SIATE: CT		ZIP:	06282	The state of the s
PRINT AND SIGN PRINTED NAME: To	errence Bickhard	lt.	APPLICANT/E	MPLOYEE SIGN	VATURE: -	I has	/3 ans	
On this	11/2018	before n	ne, the unders	igned notary	public, per	onally a	ppeared Terrei	nce Bickhardt
name of document sig	gner), proved to m	e through satis	afactory evide	nce of identif	ication, whi	ch were	Driver's Lice	nse
o be the person whos							1	she) signed it voluntarily
s stated purpose.	NA	NCY COAL	W.CADD		NA	Y	NOTARY	Carror
	My Co	NCY COAL y Public, State mmission Exp	of New Ham pires Nov. 16,	DLL pshire 2021				
ON USI, ONLY		7 - 10 (Marine - Salar						
Day:	NATURE OF CORFAUTHORIZECY'S	GTOYEL .						
enally Their Index PMI Number is to be to by the OCH, Cestified agencies ar	e completed by those applicants	that have been based on	Liberturia Unit					



DEBORAH B. GOLEDBERG TREASURER AND RECEIVER GENERAL

DIVISION USF ONLY

SIGNATURE OF COM AUTHORIZED TAPETO (CE

the DEAL Identify the fittile CPR Number is to the completed by those applicants that have been assured an Identify Theta
PHE Rumber by the DELL Craffield agencies are created to provide all applicants the opportunity to include this
Internation to ensure the accuracy of the CORT request process. ALL CORT request forms that include this legislated to be submitted to the DCLI via mail or by factor (p.1) 640–444.

CORTREQUEST FORM

KIM S. GAINSBORO, ENQ. CHAIRMAN

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ABCC LICENSE INFOR	MATION				
AUCC NUMBER:	LICENSEE	NAME: Colwen Management, Inc.	manus of the second control of the control of the control of the	city/rown;	Natick
APPLICANT INFORMA	NTON			1	
LAST NAME: Van De	r Beken	FILIST NAML: David		MIDDLE NAME: Pag	lt
MAIDEN NAME OR A	IAS (IF APPLICABLE): N/A		ы усе от викти:	Marichester, NH	
DATE OF BIRTH: 05/	16/1951 SSN:		ĮD HÍTEL INDEX 64	N (IE APPLICABLE):	N/A
MOTHER'S MAIDEN N	AMI: Adams	DRIVER'S LICENSE #:		STATE LIC. ISSUED:	New Hampshire
GENDLIC MALE	HEIGHT: 5	5	WEIGHT: 135	EYE COLOR:	Brown)
CURRENT ADDRESS:	18 Old Evergreen Road	and the second s			
CITY/TOWN:	Bedford	SIAIT:	NII ZIP;	03110	
FORMER ADDRESS:	1306 Seaport Land				
chy/town:	Alexandria	SIAIL:	VA ZIP:	22314	
PRINT AND SIGN			<u> </u>		
PRINTED NAME:	David Van Der Beken	APPLICANT/EMPLOYEE S	IGNATURE: / / U	ed oller t	-
NOTARY INFORMATI	ing 21, 2018	efore me, the undersigned not		1	
		gh satisfactory evidence of ide			
to be the person w its stated purpose.	hose name is signed on the	preceding or attached docume	nt, and acknowledge	d to me that (he) (:	CO MY SEPT FRES
		-			MASHIRE MANNING



DEBORAH B. GOLBOBERG TREASURER AND RECRIVER GENERAL

CORI REQUEST FORM

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ABCC LICENSE INFOI	IMMITON			E: Colwen Manag	gement, Inc.			_ 	city/rown:	Natick	
FEXISTINGLICENSED L		met estimateur	y'-, . , , ,							000 to 100 to	
APPLICANT INFORM	ATION		· · · · · · · · · · · · · · · · · · ·		Commission desired to the comment	·		- r wang a - m ran Nggamanyajajaj	1000		
LAST NAME: Schleic	her		to the same against the same and the same against the sam	FIRST NAME:	Mark	· · · · · · · · · · · · · · · · · · ·			MIDDLE NAME: CL	ristopher	
MAIDEN NAME OR A	JAS (IF APPI	JCABLE):	٧/٨			PLAC	C OF BIR	HI:	Hanover, NH		
DATE OF BIRTH: 01/	07/1947	1	SSN:	eleganis and a second a second and a second		10 11	JEFT IND	EX PIN	F(IF APPLICABLE):	N/A	
MOTHER'S MAIDEN N	AME: Cra	ik	()	RIVI R'S LICENSE A	li		#*************************************		STATE LIC. ISSUED;	Florida	
GENDER: MALE	The same state of the same sta	HLIGHT:	6	2	WEI	бНТ:	180		EYE COLOR:	Blue	
CURRENT ADDRESS:	35 Water	gate Drive S	vite 1605		enter etalogiska i seleti istoria etalogiska etalogiska etalogiska etalogiska etalogiska etalogiska etalogiska Etalogiska etalogiska					Market and the second s	
city/town:	Sarasota		energy of the State of the Stat	The state of the s	STATE: FL	araan, mi		ZIP:	34236	physical and the second	
FORMER ADDRESS:	35 Watergate Drive Suite 1003										
CITY/TOWN;	Sarasota				STATE: FL ZIP:			ZIP:	: 34236		
PRINT AND SIGN				•	50 40 400 - 100 - 100 400 40 40 40 40 40 40 40 40 40 40 40						
PRINTED NAME:	Mark Sch	leicher	200 Year Maria (144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 144 - 14	APPLICANT/E	MPLOYEE SIGNA	TURE:	7	Kur	y Cla.		
NOTARY INFORMATIO	ON				-						
On this	2/11/	2018	before	me, the undersi	gned notary p	ublic,	person	ially a	ppeared Mark S	Schleicher	
(name of document	signer), pr	oved to me	e through sat	isfactory eviden	ce of identific	ation,	which	were	personally kr	now/drivers license	
to be the person wh ts stated purpose.	ose name	is signed o	on the preced	ling or attached	l document, a	nd ac	knowle	dged	to me that (he) (s	she) signed it voluntarily for	
		NA	NCY COA	DY-CARRO		γ	Can	ب	NOTARY	canor	
15		-t+4∩(9! /	/ Fublic Sta	te of New Ham Opires Nov. 16,				<u> </u>	**************************************	The state of the second	

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	VIGNATURE OF CORPADITION PROTECTION COYCE
PIN Number by the Information to ensur	It Index CPR Limber Is to be completed by those applicants that have been issued an identity Thei DOLL CRUITED agencies are required to provide all applicants the opportunity to Indude this It the accuracy of the COM request process. ALL CRUIT request forms that Indude this field ar



DIVISION USE ONLY
REQUESTED BY:

SIGNATURE OF CORI-AUTHORIZED EMPLOYEE

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Commonwealth of Massachusetts Alcoholic Beverages Control Commission 239 Causeway Street, First Floor Boston, MA 02114

CORI REQUEST FORM

KIM S. GAINSBORO, ESQ. CHAIRMAN

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ABCC LICENSE INFORM	MATION								
ABCC NUMBER: (IF EXISTING LICENSEE)		LICENSEE NAME:	Colwen Manage	ement, Inc.				CITY/TOWN:	Natick
APPLICANT INFORMA	TION								
LAST NAME: Thomas		F	IRST NAME:	Christine			MID	DDLE NAME: St	aples
MAIDEN NAME OR ALI	AS (IF APPLICABLE):	Staples, Brock			PLAC	E OF BIRTH	l: Pro	ovidence, RI	
DATE OF BIRTH: 06/1	15/1952	SSN:			ID TH	EFT INDEX	PIN (IF	APPLICABLE):	N/A
MOTHER'S MAIDEN NA	AME: Young	DRI	VER'S LICENSE #	4:			STA	TE LIC. ISSUED:	Vermont
GENDER: FEMALE	HEIGH	т: 5	10	W	EIGHT:	150		EYE COLOR:	Blue
CURRENT ADDRESS:	284 Tyler Farm Ro	ad							
CITY/TOWN:	West Newbury			STATE: V		ZI	IP: 05	5085	
FORMER ADDRESS:	9 Rainbow Height	S							
CITY/TOWN:	Portsmouth			STATE: R		ZI	IP: 02	2871	
PRINT AND SIGN									
PRINTED NAME:	Christine Thom	as	APPLICANT/E	MPLOYEE SIG	NATURE	: C	_4	tera	
NOTARY INFORMATION	ON							•	
	6/11/2018	before n	ne, the unders	igned notar	y public	, persona	illy app	eared Chris	tine Thomas
(name of document	signer), proved to	me through satis	sfactory evide	nce of ident	ification	ı, which w	vere	Personally k	known/Driver's License
to be the person whits stated purpose.						cknowled	y Ca		(she) signed it voluntarily fo
	N	NANCY COA otary Public, State y Commission Ex	DY-CARR(of New Ham pires Nov. 16,	OLL pshire 2021			<i>F</i>	NOTARY	

Proof of Citizenship







AMENDED Jun. 19, 1990 90-1376

RHODE ISLAND DEPARTMENT OF HEALTH

13884 005659

	LOCAL FILE NUMBER	CENTIFE	ONTE OF LIVE DIN	1888	BIRTH NUMBER				
TYPE OR PRINT IN PERMAHENT DARK INK	CHILO - FIRST NAME	**Michael	LAST	DATE OF BIRTH (Month, day, year	1				
	David	- MICHOSI-	LAURENT	_{2a} May 31, 1984	zь10:38 ам				
CHILD	sex 3 male	THIS BIRTH — SINGLE TRIPLET, ETC: (Specif 48. single	#, TWIN, IF NO SECO 4b.	OND THIRD ETC. (Specify)	UNITY OF BIRTH Providence				
R.I. law requires certi- Bar's PRINTED OR TYPED name to appear on birth record, as wall	GITY, TOWN, OR LOCATION OF So. Prov.	BATH Idence	/ 1	omen & Infants Hospi	el give street and number) Ltal of RI				
Malgradini.	I CERTIEV THAT THE ABOVE NATION AND ON THE DATE STATES 6. Signature	ABOVE		6b. Мау 31, 1984 6с.	ENDANT — M.O., D.O., MIDWIFE, IER (Specify) MD				
	CERTIFIER — Name 6d Moseph DiZogli	o, MD	l	6362 Broadway Provid					
REGISTRAR	REGISTRA 9 SI Aure	Maggane	A	70 MA	WED BY REGISTRAR (MO.DAY.YR.) W. 20, 1914				
MOTHER	_{0a} Christine	Marie	01son	AGE (Al time of CITY YOWN, ST/ this birth) **20 for Greens	ATE OF BIRTH Ame country) Durg, PA				
9.	MAILING ADDRESS OF RESIDEN 9a. 118 Dakland Avo	e. Providence, 1		90.					
EATHER	FATHER — FIRST NAME 10a Royal	MIÖDLE	LAST Laurent	AGE (At time of this birth) (If not in U.S.A., not in the control of the control					

I hereby certify that this is a true and exact copy of the document officially registered and placed on file in the issuing office.

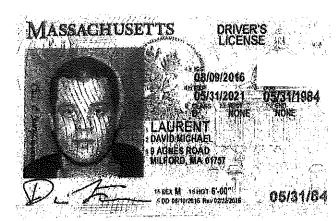
89643795

Issuing Office -STATE OFFICE, PROVIDENCE Date of Issuance

Signature of Registrar.

THIS COPY VALID ONLY IF ISSUED ON PAPER WITH ENGRAVED BORDER DISPLAYING RAISED SEAL AND SIGNATURE OF STATE OR LOCAL REGISTRAR.





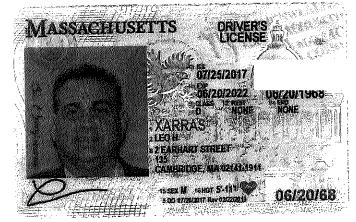
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RESTRICTIONS -

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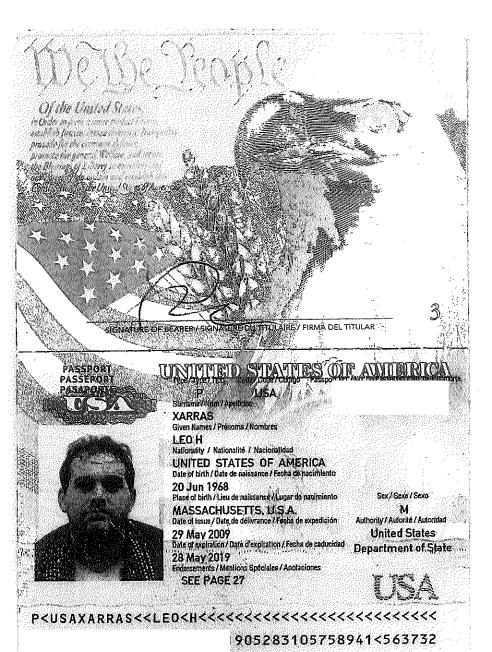
25,001 lbs; except school bus. ENDORSEMENTS -

O: Small vehicle less than

RESTRICTIONS -

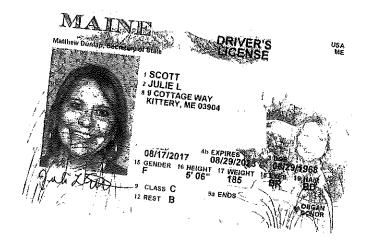


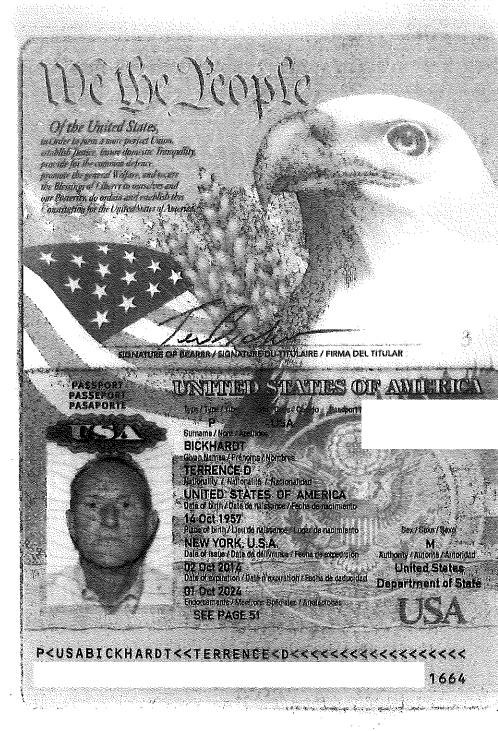
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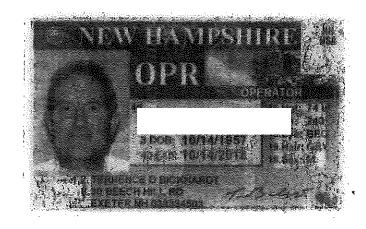




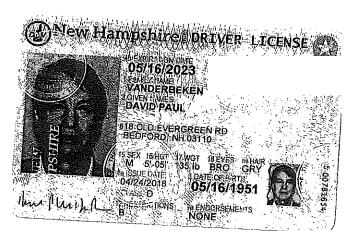




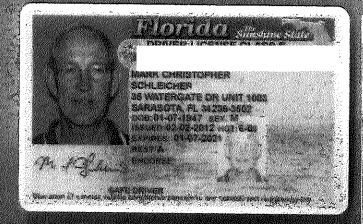


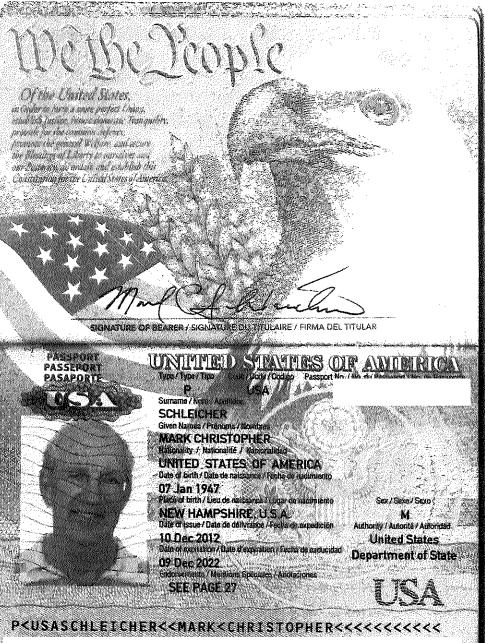


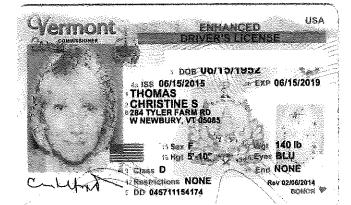












0457118417401
067531852 - All motor vehicles except motorcycles & school buses.
RESTRICTIONS: None

END. Hone

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Corporate Vote

COLWEN MANAGEMENT, INC.

CORPORATE VOTE

June \ , 2018

At a meeting of the Board of Directors of Colwen Management, Inc. d/b/a Residence Inn by Marriott Natick (the "Corporation") a New Hampshire Corporation, with a principal place of business located at 889 Elm Street, 6th Floor, Manchester, NH 03101

"Voted: that the Corporation applies to the City of Natick Board of Selectmen for a new Innholder 7-Day All-Alcoholic Beverages License for the year 2018, to be exercised at the premises located at Residence Inn by Marriott Natick, 1225 Worcester Street, Natick, MA.

"Vote: to authorize Leo Xarras to sign the application for the license in the name Colwen Management, Inc. d/b/a Residence Inn by Marriott Natick and to execute on its behalf any necessary papers, and to do all things required relative to the granting of the license."

"Voted: to appoint David Laurent of Milford, MA as its Manager of Record, with as full authority and control of the premises described therein relative to alcoholic beverages as the licensee itself could in any way have and exercise if it were a natural person resident in the Commonwealth of Massachusetts and that a copy of this vote duly certified by a Director of the Corporation and delivered to said Director or principal representative shall constitute the written authority required by M.G.L. c. 138 § 26.

This is to certify that all the directors of Colwen Management, Inc., a corporation duly organized under the laws of the State of New Hampshire and registered with the Commonwealth of Massachusetts, are citizens of the United States.

This Corporation has NOT been dissolved.

A true copy attest,

Leo Xarras

Its: Chairman and CEO Duly Authorized

Amended Foreign Corporations Certificate & Foreign Corporation Certificate

MA SOC Filing Number: 201810176930

617-227-0178

11:47:21 a.m. 05-22-2018

FPC

The Commonwealth of Massachusetts

William Francis Galvin

Secretary of the Commonwealth
One Ashburton Place, Boston, Massachusetts 02108-1512

Certificate of Amendment FORM MUST BE TYPED FORM MUST BE TYPED (General Laws Chapter 156D, Section 15.04; 950 CMR 113.49) (1) Exact name of corporation: Colwen Management, Inc. (as contained in the Division's records) (2) Registered office address: 185 Federal Street, Suite 700, Boston, MA 02110 (number, street, city or town, state, zip code) (3) This amendment shall change: (ebeck appropriate box(es)) the corporations name to . the period of the corporation's duration to: _ the unite of country of its incorporation to. the street address of his principal office to) Little fireal year end to: _ the activities conducted by the foreign corporation in the community ealth: Is officers and directors: See Attachment orlier

The name must sailely the requirements of G.L. Chapter 156D, Section 15.116.

[&]quot;If the amendment includes a change of its corporate name, or the state of country of its incorporation, attach a vertificate evidencing the changes duly authenticated by the setretary of state or other official having custody of the corporate records in the state or country under whose law is is incorporated. If the certificate is in a foreign language, a simulation thereof under noth of the travilator shall be attached.

Certificate of Amendment (General Laws Chapter 156D, Section 15.04; CMR 113.49)

Colwen Management, Inc.

Title	Name	Address
Chairman of the Board, CEO	Leo Xarras	230 Commerce Way, Ste 200 Portsmouth, NH 03801 USA
President	Julie Scott	230 Commerce Way, Ste 200 Portsmouth, NH 03801 USA
Chief Financial Officer and Treasurer	Terrence Bickhardt	230 Commerce Way, Sto 200 Portsmouth, NH 03801 USA
Secretary	David Van Der Beke	n 889 Elm Street, 6 th Floor Manchester, NH 03101 USA
Director	Leo Xarras	230 Commerce Way, Ste 200 Portsmouth, NH 03801 USA
Director	Mark C. Schleicher	35 Watergate Dr., Suite 1605 Sarasota, FL 34236 USA
Director	Christine Thomas	230 Commerce Way, Ste 200 Portsmouth, NH 03801 USA

Tima cet	uperic it cliective at the time and on the nati	subblood by the raision, amen a men on	cente date not more than se days
from th	e date of filing is specified:		
Šigned)			
- 1		(signature of authorized individual)	
<u>[</u>]-	Chairman of the board of directors,		
	President,		
	Other officer,		
	Court-appointed fiduciary,		
an Abb	1873 day of May		. 2018

MA SOC Filing Number: 201810176930 Date: 5/22/2018 11:54:00 AM

THE COMMONWEALTH OF MASSACHUSETTS

I hereby certify that, upon examination of this document, duly submitted to me, it appears that the provisions of the General Laws relative to corporations have been complied with, and I hereby approve said articles; and the filing fee having been paid, said articles are deemed to have been filed with me on:

May 22, 2018 11:54 AM

WILLIAM FRANCIS GALVIN

Hetera Frain Dalies

Secretary of the Commonwealth



The Commonwealth of Massachusetts

William Francis Galvin

Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

FOREIGN CORPORATION CERTIFICATE

(General Laws, Chapter 181, Section 4)

<u>()</u>
Name
Approved

, *President / Nice President
Wc, <u>Wendell Butcher</u>
and Henry B. Stebbins , *Ghrà / *Accierant Clerk or *Secretary / *Asst. Secretary
of Colwen Management, Inc. (Exact name of corporation)
in compliance with the provisions of General Laws, Chapter 181, Section 4, certify as follows:
1. Exact name of the corporation, including any words or abbreviations indicating incorporation or limited liability:
Colwen Management, Inc. 2. If the exact name of the corporation is not available for use in the Commonwealth of Massachusetts, state the name the corporation will use to transact business in the Commonwealth of Massachusetts:
3. The corporation is organized under the laws of: New Hampshire
4. The date of its organization is:
June 7, 2001
5. The location of its principal office is:
66 Hanover Street, Suite 301 Manchester, NH 03101 6. The activities of the corporation within the Commonwealth of Massachusetts are: operation and A management company providing multi-unit management and support and sales and market review for hotels.
7. The location of its office in Massachusetts, if any, is:
None 8. The name and street address of the resident agent of the Corporation in the Commonwealth of Massachusetts is: CT Corporation System, 101 Federal Street, Boston, MA 02109
9. The date on which the corporation's fiscal year ends is:
December 31st
10. If the corporation's existence is other than perpetual, state the duration of existence:
N/A

5

C

M R.A.

*Delete the inapplicable words.

11. The name and business address of the officers and directors of the corporation are as follows:

NAME

BUSINESS ADDRESS

President:

Wendell Butcher

20 Millstone Drive, Windham, NH 03087

*Vice President:

N/A

Treasurer:

Mark R. Stebbins

1359 Daniel Webster Highway, Hooksett, NH 03106

Clerk or

Secretary:

Henry B. Stebbins

66 Hanover St., Suite 301, Manchester, NH 03101

*Assistant Clerk

N/A

or Assistant Secretary:

Directors:

Colin Nadeua

Wendell Butcher

Mark R. Stebbins

Mark C. Schleicher

3 Cheyenne Circle, Andover, MA 01810

20 Millstone Drive, Windham, NH 03087

1359 Daniel Webster Highway, Hooksett, NH 03106

P.O. Box 590, Norwich, VT 05055

12. Please indicate the fees incorporation:	a Massachusetts corporation would	be required to pay to register	to do business in the state of
	\$85.00		
		•	
agency properly authorized legal existence acceptable to	ate shall be a Certificate of Legal E in the state or country in which so the Secretary. If such certificate o thereof, under oath of the translator	uch foreign corporation was org r other evidence of such legal	ganized or other evidence of
	,		
			,
	ATTES OF PERILIRY this 3rd		
SIGNED UNDER THE PENA	ALTIES OF PERJURY, this 5/0	_day of	, 20 <mark>02</mark> ,
luy u	Buly		, *President / *Wice President,
Wendell Butcher	DII		
Henry R. Stebbins		, "Literit / "Assistant Glerk or	*Secretary / *Assistant Secretary.
Henry B. Stebbins *Delete the inapplicable words.			•

State of New Hampshire Department of State

CERTIFICATE OF EXISTENCE

I, William M. Gardner, Secretary of State of the State of New Hampshire, do hereby certify that COLWEN MANAGEMENT, INC. is a New Hampshire corporation duly incorporated under the laws of the State of New Hampshire on JUNE 7, 2001. I further certify that all fees required by the Secretary of State's office have been paid and that articles of dissolution have not been filed.

IN TESTIMONY WHEREOF, I hereto set my hand and cause to be affixed the Seal of the State of New Hampshire, this 31st day of December A.D. 2001

William M. Gardner Secretary of State



7770550

THE COMMONWEALTH OF MASSACHUSETTS

FOREIGN CORPORATION CERTIFICATE

(General Laws, Chapter 181, Section 4)

I hereby approve the within Foreign Corporation Certificate and, the filing fee in the amount of \$ 300 having been paid, said certificate is deemed to have been filed with me this 744 day of 420.

gelle Frenchalus

WILLIAM FRANCIS GALVIN
Secretary of the Commonwealth

02 JAN -7 PN 1: 10 CORPORATION DIVISION

TO BE FILLED IN BY CORPORATION Photocopy of document to be sent to:

Henry B. Stebbins, Esquire						
Stebbins, Lazos & Van Der Beken, P.A.						
66 Hanover Street, Suite 301, Manchester, NH	03101					
Felsphane: (603) 627-3700						

Lease Agreement

LEASE AGREEMENT

This Lease Agreement (hereinafter the "Lease") is entered into as of this 12th day of June 2018 (the "Effective Date") by and between Superior Drive Hotel Owner LLC, a Delaware limited liability company, whose address is P.O. Box 4430, Manchester, NH 03108 ("Landlord") and COLWEN MANAGEMENT INC., a New Hampshire corporation ("Tenant") whose mailing address is 230 Commerce Way, Suite 200, Portsmouth, NH 03801

- 1. <u>Property:</u> Landlord is the owner of the Residence Inn by Marriott (the "Hotel"), located at 1225 Worcester Street, Natick MA. Landlord, for and in consideration of the rent and other consideration set forth herein, hereby leases to Tenant and Tenant hereby leases from the Landlord, the Hotel, as generally shown on <u>Exhibit "A"</u> attached hereto (the "Leased Premises"). In addition, the Owner leases to the Tenant all furniture, fixtures and equipment ("FF&E") necessary for the operation of the Hotel with restaurant and bar-lounge and meeting and function center with seasonal outdoor patio areas.
- 2. <u>Use:</u> The Leased Premises shall be used and occupied by Tenant solely for the service of liquor in the 135 room Hotel with restaurant/dining room, bar/lounge, meeting and function rooms and (2) seasonal adjacent patios as shown and for no other purpose without Landlord's prior written consent.
- 3. Term: The term (the "Term") of the Lease shall coincide with the term in the Hotel Management Agreement and continue until the earlier of (i) December 31, 2030 (ii) termination of that certain Hotel Management Agreement between Landlord and Tenant ("Hotel Management Agreement"), (iii) failure of Tenant to maintain a liquor license for the Leased Premises allowing service of alcoholic beverages within the Leased Premises and adjacent areas, or (iv) mutual agreement of Landlord and Tenant to terminate this Lease.
- 4. Rent: Tenant covenants to pay as rent ("Rent") to Landlord the sum of FIVE THOUSAND DOLLARS (\$5,000.00) per month plus THREE PERCENT (3%) of Food and Beverage Revenue per month, payable in advance and delivered to Landlord on the first day of each calendar month, with Rent prorated in the event of a partial first or last month. For purposes of this paragraph, monthly Rent shall be deemed paid when received by the Landlord. Tenant shall be responsible for the payment of all sales tax due on Rent and shall remit such tax to Landlord together with each payment of Rent. Tenant shall have no direct liability under this Lease for payment of real property taxes or assessments related to the Leased Premises.
- 5. Insurance: Tenant shall maintain commercial liability coverage, workers compensation insurance, casualty insurance, liquor liability and such other forms of insurance and in such amounts as shall be agreed upon by the parties, naming Landlord as an insured under all such policies and providing standard waiver of subrogation clauses in favor of Landlord.
- 6. Maintenance, Condemnation: Tenant shall maintain the Leased Premises in its current or better condition during the Term of the Lease. Tenant shall perform no structural alterations or additions to the Leased Premises without the prior written consent of Landlord. Landlord shall under no circumstances have any obligation to maintain, repair, or replace any portion of the Leased Premises. Tenant's sole recourse in the event of the loss of any portion of the Leased Premises due to a casualty or taking of any kind shall be to terminate the Lease.
- 7. <u>Compliance with Laws:</u> Tenant shall at all times comply with all applicable federal, state, county and local laws, ordinances, rules and regulations and perform no

operations unless in full compliance with applicable permits and licenses (all the foregoing being collectively referred to herein as "Laws").

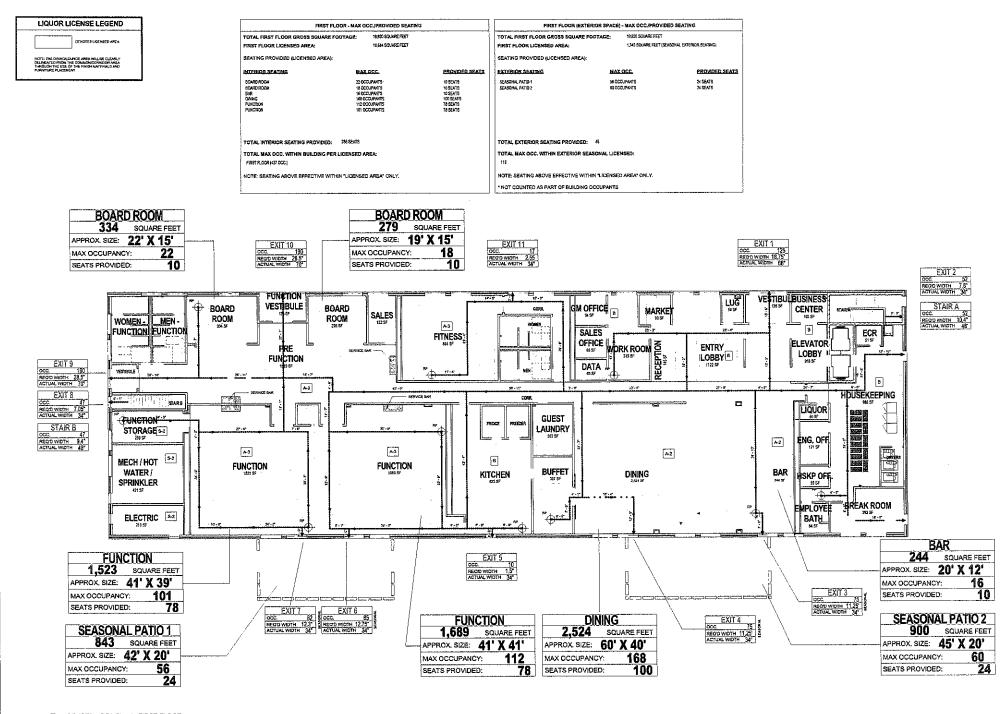
- 8. <u>Assignment and Subletting:</u> Tenant may not assign this Lease or sublet all or any part of the Leased Premises without first securing Landlord's written consent.
- 9. Quiet Enjoyment: Provided that Tenant is not in breach of any term, covenant or provision of the Lease, including, but not limited to the payment of Rent, Tenant shall peacefully and quietly hold and enjoy the Leased Premises.
- 10. <u>Subordination:</u> Tenant agrees to subordinate this Lease to the lien of any mortgage now existing or which the Landlord may secure in the future. Nothing in this Lease shall be construed to permit or empower Tenant to encumber the title or interest of Landlord in the Leased Premises in any matter whatsoever.
- 11. <u>Turnover:</u> Upon expiration or earlier termination of the Lease, Tenant shall remove the Tenant's property, vacate the Leased Premises, and turn over possession thereof to Landlord in clean condition, ordinary wear and tear excepted.
- 12. <u>Binding Agreement:</u> This Lease and each of its covenants and conditions shall be binding upon and inure to the benefit of the parties hereto and their assigns and successors in interest.
- 13. <u>No Agency:</u> Nothing in this Lease shall be construed to create an agency, partnership, employment, or joint venture relationship between the parties. The relationship of the parties is that of landlord and tenant.
- 14. <u>Default/Breach:</u> In the event that Tenant fails in its performance of any condition, covenant or obligation under any part of this Lease, such event shall be deemed an Event of Default if Tenant fails to cure such event within thirty (30) days after receipt of written notification from Landlord. If an Event of Default is not cured within the applicable cure period, Landlord shall have the following remedies available, which may be exercised jointly or independently:
 - a. terminate the Lease upon thirty (30) days written notice to Tenant;
 - b. exercise remedies available to Landlord at law or in equity.
- 15. Notices: Notices, requests and demands given hereunder shall be written and hand delivered to the Tenant by Landlord, or to Landlord by Tenant, or alternatively sent by U.S. Mail, postage prepaid, certified or registered, return receipt requested, or by Federal Express or similar overnight courier service, addressed to the party, at its respective address set forth above or to such other address of which notice is hereafter given. All notices shall be effective upon actual delivery.
- 16. <u>Time is of Essence</u>: It is understood and agreed that time is of the essence under this Lease.
- 17. <u>Estoppel Certificate:</u> Each party shall upon request from the other give or exchange with the other estoppel certificates which shall confirm that the Lease is in full force and effect, that neither party is in default and/or such other information regarding the Lease as may be reasonable, appropriate and factual.

- **18.** Severability: The rights of the parties under the Lease shall be cumulative, and failure on the part of either party to exercise promptly any rights given hereunder shall not operate to waive any such rights.
- 19. <u>Amendment:</u> No modifications, addition, or addenda to this Lease shall be valid unless in writing and signed by Landlord and Tenant.
- **20.** Attorneys' Fees: In the event of litigation between Landlord and Tenant, the prevailing party will be entitled to recover its reasonable legal and other expenses including court costs.
- 21. <u>Waiver of Jury Trial:</u> LANDLORD AND TENANT HEREBY WAIVE TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM BROUGHT BY EITHER OF THEM AGAINST THE OTHER ON ALL MAHERS ARISING OUT OF THIS LEASE OR THE USE AND OCCUPANCY OF THE PREMISES.

IN WITNESS WHEREOF, Landlord and Tenant have hereunto executed this Lease as of the day and year first above written.

Colwen Management Inc.
a New Hampshire corporation
By:
Chairman and CEO
Leo Xarras Print Name
LANDLORD:
Superior Drive Hotel Owner LLC Delaware in ited liability company
By: Authorized Officer
Mark R. Stebbins Print Name

Exhibit "A" Depiction of the Leased Premises



1 LICENSED AREA PLAN - FIRST FLOOR



508.752.1001 **Parking Summary Chart**

	51	Z#		Provided	
Description	Required Provided		Existing		
STANDARD SPACES	1211	1518	607		,
STANDARD ACCESSIBLE SPACES	0.428	4124	20	34	74
YARS ACCESSION SPACES	1,11	4 = 11	. <u>.</u>		122
YOTAL SPACES			413	7210	177
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HOREL	123 101	٠	SPACE	1	1 107	•	;	ISS SPACES
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Zoning Summary Chart

Found Seminary Curr							
Zoning District(S):	Highway Mixed	Usn-1 (HM-II)					
Overlay District(S):	Regional Cente	r Overlay Distric	t (RC)				
Zoning Regulation Requirements	Existing	Required	Provided				
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partiyes/a ritionite()	464. Fame 4	Little # + ++	10k I				
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LAMPSCAPE PROFFER FOR BUILDING	d feet	19444	o from				

	ING B	NATICK DARD	•
	 -		
DATE			

Union Station Suite 219 2 Washington Square Worcester, MA 01604

Senior Housing & **Hotel Project**

1225 Worcester Street

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-	Agency rooms (seeples) & See Charge	(ILMS, (SM))	AIC

Local Approvals

Layout and Materials Plan



RESIDENCE INN - BY MARRIOTT 1225 WORCESTER STREET NATICK, MA 01750

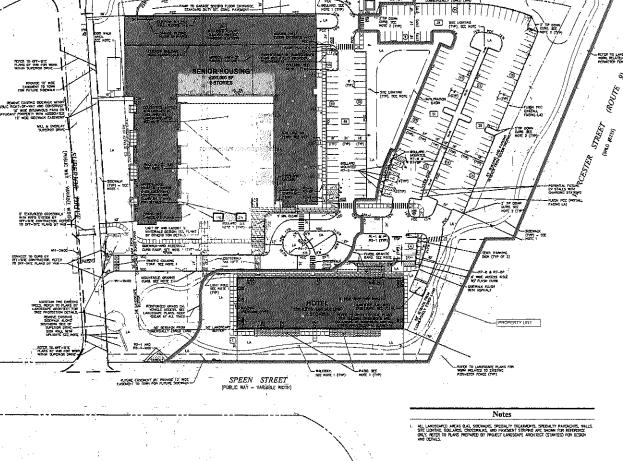
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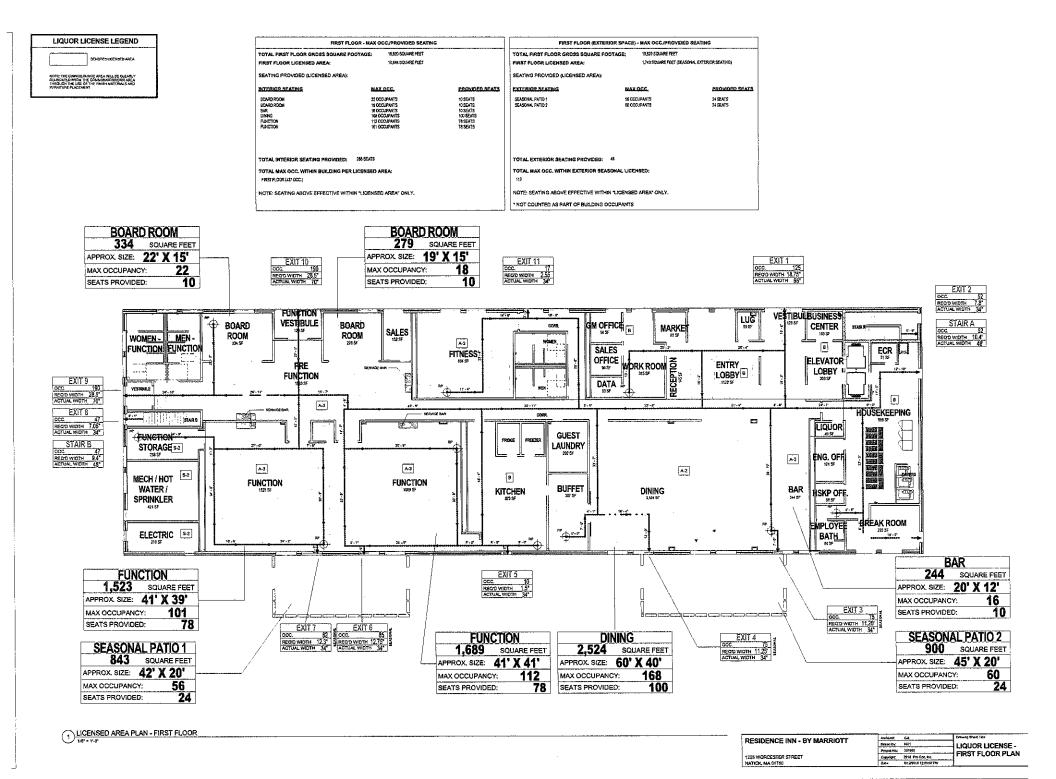
Copyright 2017, Pin Counts.

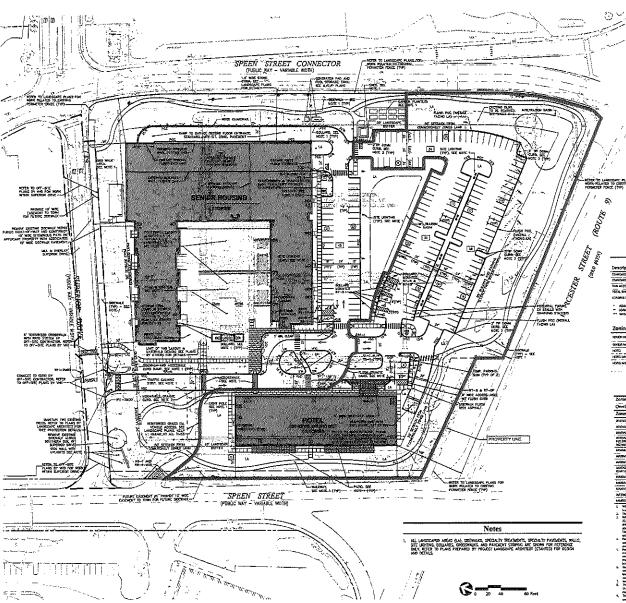
Date: All processes LIQUOR LICENSE -SITE PLAN



SPEEN STREET CONNECTOR (PUBLIC WAY - VARIABLE WOTH)

Floor Plans









Parking Summary Chart

	Size	: Spaces	
Description	Required Provided	Existing Required	Provided
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HOPEL DONNES		# L asspace: / I Stats : -: M SPACES
HOLD ABLIEN	noment	a i asswer: / secont: - i asswers

Zoning Summary Chart

Zoning District(S):	Highway Mixed	Use-II (HM-18	
Overlay District(5):	Regional Cente	r Overlay Distri	# (RC)
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LANDSCAPT BUPTER TO SIDE &	4 feet	Stiller	31541
MANGAUM FLOOR AFFA BATES	. 0294	0.35	0.51
MINISTER CHICAGO SURFACE BATK	916	837	041
CANCELLE DEPTH TOUT	er.	Byllimpia (f a.)(90.	11%
INTERIOR PURCHED LAWESCAPING	4357/PACE	10 97 / 1040	9717/5
LANGSCARE INVESTIGATION FUNDAMENT	O Feed.	30 Feet	o feet

APPROV PLANA	ED BY NA IING BOA	
SIGNATURES	3:	

Senior Housing & Hotel Project

1225 Worcester Street Natick, Massachusetts

Province:	Eart	***
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holas) po (PV (mesers	HAINADIL	MP
Carl Systems	arian/seds	MO
Remark their Contract to the Decign	00/05/3494	w

Layout and Materials Plan

C-3

11442.02

RESIDENCE INN - BY MARRIOTT

1225 WORCESTER STREET NATICK, MA 01780

LIQUOR LICENSE -SITE PLAN

LLA Forms



Alcoholic Beverage Service Compliance Plan

The following plan is for the sale of alcoholic beverages at the Residence inn by Marriott in Natick, MA which is in conjunction with the laws of the Commonwealth of Massachusetts. This plan also incorporates staff trainings on all City and Town Liquor Laws. Finally, the plan includes trainings on reducing youth access to alcohol.

In regards to the General Regulations of the Massachusetts Laws & Regulations summary, the property will have an ID scanner on site that will accurately indicate the age of each guest. The property will comply under the Liquor Control Act and the ABCC regulations, requiring proof of age from any person who appears to be younger than forty years of age. The property will accept the forms of Identification stated in the Massachusetts Laws & Regulations Summary including Massachusetts Driver's License, Massachusetts Liquor ID card, Massachusetts ID card, United States Government issued Passport, and valid Military ID card. Any expired card will not be acceptable. The accompanied Alcoholic Beverage Service Policy will outline the company's procedures. All associates who serve alcohol and Managers on Duty will be required to review and sign this policy.

In regards to the Town of Natick Rules and Regulations regarding training for dispensers and sellers of Alcoholic Beverages, all associates who serve alcohol and Managers on Duty will be required to participate and receive certification for Training for Intervention Procedures by Servers of Alcohol (TIPS). Each person must re-certify on or near the expiration of their certification. It is required by Colwen hotels that the property holds a binder that contains an employee roster detailing all the Town of Natick requirements which include the following (name, affirmation that associate is at least 18 years old, date of hire, current TIPS card, training class each associate attended to achieve TIPS certification, and date and expiration of their TIPS card). This roster and all current certification records for each associate that serves alcohol are kept on the property for company and town officials to review.

In addition, the liquor licensed area of the property will be posted for all associates to see to ensure guests are aware that alcohol is only to be consumed within the parameters. Guests will be prohibited from exiting the licensed area with any alcoholic beverage. All associates who serve alcohol and Managers on Duty will be required to review the liquor licensed area before they are able to serve any alcoholic beverages. In addition to this, they will be required to review the following regulations and policies before serving alcohol to guests:

- Massachusetts Laws & Regulations Summary
- Town of Natick Rules and Regulations
- Colwen Alcoholic Beverage Service Policy

Colwen Management requires that all applicants go through an extensive pre-screening process before a position is offered. These pre-screenings include background checks, drug tests, and reference checks. Also, any position that requires the sale of alcoholic beverages the above policies, and training will be conducted by a Certified Trainer prior to the associate being able to serve alcohol.



Alcoholic Beverage Service Policy

Objective: The responsible selling and serving of alcoholic beverages and to insure that no associate will serve an alcoholic beverage to any person under 21 years of age or to any person who is visibly intoxicated.

Checking Identification

- In order to ensure that a guest is of legal drinking age (21 years old), an associate is required to request and review valid identification from any guest who appears to be under 40 years of age prior to the serving or selling of any alcoholic beverage.
- Only the following IDs are acceptable: Passports, Drivers' License, State Non-Drivers' ID card, Citizenship ID or Military ID. Expired or temporary IDs are not acceptable.
- Associates are required to scan the identification provided by the guest through the ID verification device to determine its validity.
- The associate will check the identification to ascertain that it is authentic. The manager on duty should be informed if there is any appearance of forgery or tampering.
- In the absence of authentic identification, or in case of doubt, the associate will refuse service of alcoholic beverages to the guest.

Food Service

- All bars operated by Colwen Management must provide food service during all operating hours of the bar.
- Food service requests must be accommodated regardless of business levels.

Complimentary Alcohol

- It is against hotel policy to give complimentary alcoholic beverages. All beverages served to a guest must be entered into the POS system at the bar. This is to include any drink served in relation to drink tickets for functions or vouchers.
- All drinks must be done according to standard pours provided in your state mandated alcohol training.

Alcoholic Beverage Service Policy Date: September 01, 2016

Serving Intoxicated Persons

Associates are not to serve a guest to the point where they are visibly intoxicated. Any
guest who is visibly intoxicated must be immediately cut off.

The hotel's MOD must be notified as soon as possible that a person has been cut off

and the incident must also be logged in the log book at the bar.

Any person who comes to the bar already visibly intoxicated must also not be served and in this instance the MOD must be notified and the incident must be logged in the log book at the bar.

Alcohol Consumption Outside the Area Zoned

No alcohol served at the bar can be consumed in any area of the lobby that is not zoned for alcohol consumption.

Alcohol Awareness Training

All associates who serve or sell alcoholic beverages will participate and successfully complete a designated alcohol awareness training program or show proof of prior completion of designated program within one month of beginning employment. This requirement also includes all managers on duty.

e It is the responsibility of the associate to insure that his or her alcohol awareness

training certification remains current and valid.

Failure to strictly adhere to the alcohol beverage service policies as outlined in this document will result in disciplinary action leading up to and or including immediate termination.

I have read and understand the alcohol beverage service policy, and acknowledge this form will be placed in my Employee File.

Associate signature Date
Associate signature Date
Associate print name

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