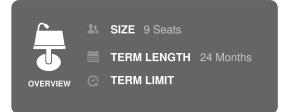
BOARD DETAILS



Purpose:

- To support and foster professional excellence in the arts
- To strengthen and preserve our cultural heritage
- To encourage the local development of the arts
- To make the arts more widely available to the people of Natick
- To support the work of artists, humanists, and cultural organizations
- To provide advocacy and leadership in the arts

DETAILS

ENACTING RESOLUTION

ENACTING RESOLUTION WEBSITE

Cultural Council Page 1 of 1

BOARD ROSTER						
	SWATI DAVE 3rd Term Jul 01, 2017 - Jun 30, 2019	Appointing Authority Board of Selectmen Position Chair				
	CYDNEY E HODDER 1st Term Oct 11, 2016 - Jun 30, 2019	Appointing Authority Board of Selectmen Position Member				
	JOE IDZAL 3rd Term Jul 02, 2018 - Jun 30, 2020	Appointing Authority Board of Selectmen Position Member				
	BEVERLY S KLAU 1st Term Oct 01, 2018 - Jun 30, 2021	Appointing Authority Board of Selectmen Position Member				
	LEAH LEVY 1st Term Oct 11, 2016 - Jun 30, 2019	Appointing Authority Board of Selectmen Position Clerk				
	TERESA PAGLIUCA 1st Term Oct 11, 2016 - Jun 30, 2019	Appointing Authority Board of Selectmen Position Member				
	SHAHREEN H QUAZI-DAHODWALA 1st Term Sep 06, 2018 - Jun 30, 2020	Appointing Authority Board of Selectmen Position Member				
	RAFFAELLA TORCHIA 3rd Term Jul 02, 2018 - Jun 30, 2020	Appointing Authority Board of Selectmen Position Treasurer				
	VACANCY					

Cultural Council Page 1 of 1

Profile				
Robert	K	Hirsch		
First Name	Middle Initial	Last Name		
roberthirsch59@gmail.com				
40 Nouvelle Way, #930				
Street Address			Suite or Apt	
Natick			MA	01760
City			State	Postal Code
What district do you live in? *				
✓ Precinct 2				
Home: (508) 788-6315	Mobile: (50	08) 561-7640		
Primary Phone	Alternate Phone	· · · · · · · · · · · · · · · · · · ·		
None - Retired				
Employer	Job Title			
Which Boards would you like t	o apply for	?		
Cultural Council: Submitted				
Are you a registered voter in th	ne Town of I	Natick?		
© Yes ○ No				
Have you ever attended a Natio	ck town mee	eting?		
○ Yes ⊙ No				
Have you ever served on a boa	ard, commit	tee, or commissio	on in the Town of	Natick?
○ Yes ⊙ No				
If yes, please list name(s) of boservice:	oard, comm	ittee or commissi	ons, along with c	late(s) of

Submit Date: Feb 02, 2019

Interests & Experiences

Robert K Hirsch Page 1 of 2

Why are you interested in serving on a board or commission? Are there any changes you would like to see to these boards, committees and/or commissions?

Having recently retired, I would like to give back to the wonderful community that is Natick. I am currently a member of Voices of Metrowest, a community-based singing group and would like to be a part of the Council's mission of supporting the arts.

Are you a graduate of the Natick Community Services Citizen's Leadership Academy?

Please list any skills or specialized knowledge you can bring to these boards, committees and/or commissions.

I am a retired attorney. I have participated in and continue to participate in support the arts.

Please list any professional affiliations.

Let us know what other specialized interests or hobbies you might have.

Resume for RKH - 2-2-19.doc

Upload a Resume

Robert K Hirsch Page 2 of 2

Robert K. Hirsch, Esq.

40 Nouvelle Way, #930 Natick, MA 01760 508-788-6315 Roberthirsch59@gmail.com

Retired attorney (as of September, 2018), nationally recognized by the retail industry as being an expert in commercial leasing, a "deal-maker" and one of the most effective and efficient leasing attorneys in the country, seeks to provide expertise and experience in the drafting and negotiation of commercial leases. Ability to efficiently handle very heavy caseloads saving the client significant legal expenses and resources.

PROFESSIONAL EXPERIENCE:

2008-2018 Sole Practitioner (Robert K. Hirsch, LLC)

- represented a national drugstore chain in the negotiation of retail leases and ancillary documents for 300+ retail locations
- represented a national tool retail chain in the negotiation of retail leases and ancillary documents for 200+ retail locations
- represented a national beauty supply chain and toy store chain in the negotiation of retail leases and ancillary documents
- reviewed and modified client's form leases, adding significant protections and provisions in keeping with client's leverage in the market

1991.2008 Senior Company Counsel – Real Estate, STAPLES, INC., Framingham, MA

- negotiated leases and ancillary documents for 750+ retail locations over 17 years
- typically carried 40+ "big box" lease deals at any time and completed 50-75 deals per year; extremely efficient and capable of handling workloads far exceeding those of colleagues
- drafted and negotiated purchase and sales agreements, REAs, development agreements and other miscellaneous documents (including title and environmental reviews and other due diligence)
- drafted all standard forms and master alternative inserts; Lease forms were generally acknowledged throughout the retail industry as being concise, thorough and easy to administer
- created and implemented all processes with real estate professionals to efficiently and quickly shepherd deals through to completion
- trained all new real estate attorneys and real estate professionals and held frequent training seminars for real estate, construction and facilities departments

1988-1991 Associate, CHOATE, HALL & STEWART, Boston, MA Performed all commercial real estate leasing required by firm's clients (both landlord and tenants).

1985-1988 Associate, RUDNICK & WOLFE, Chicago, IL

Performed commercial real estate leasing required by two very large, national retail anchor stores.

EDUCATION

NORTHWESTERN UNIVERSITY SCHOOL OF LAW, Chicago, IL. Juris Doctor awarded June, 1986

J.L. KELLOGG GRADUATE SCHOOL OF MANAGEMENT, Northwestern University, Evanston, IL. Master of Management (with emphasis in finance) awarded June, 1986

UNIVERSITY OF CALIFORNIA, Berkeley, CA. Bachelor of Science Degree in Business Administration (with emphasis in economics and accounting) awarded June, 1981

OTHER:

Frequent lecturer on commercial leasing topics at the National Law Conference of the International Counsel of Shopping Centers, at local ICSC seminars, and National Retail Tenant's Association (NRTA) Seminars.

Featured speaker at Broker Educational Conference held by Visconsi Development, Cleveland, 2006.

Awarded Staples Pursuit of Excellence Award, given to one Staples' Associate each year.

Staples retail store in Long Beach, CA dedicated to family of Robert Hirsch in appreciation of his service to Staples.