

# Memorandum



To: Natick Board of Selectmen  
CC: Melissa Malone, Town Administrator  
William Chenard, Deputy Town Administrator, Operations  
From: Jillian Wilson Martin, Sustainability Coordinator  
Date: June 28, 2019  
Subject: Request to Accept Donation of EV Charging Station

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Dear Natick Board of Selectmen:

Horizon Solutions wishes to donate a ChargePoint electric vehicle (EV) charging station, valued at \$8,785, to the Town of Natick for use at the Cole Recreation Center. Unlike our existing three chargers, the ChargePoint station will have retractable cords and will provide a mechanism for charging customers for its use.

We respectfully request the Board accept the donation of this charging station, which we expect will be installed by the end of September 2019.

## Background

Acceptance of this donation would work in tandem with Natick's long term goal: to install an EV charging station in every municipal parking lot. In pursuit of this goal, the Town is working to take advantage of the Eversource EV Make Ready Program, in which Eversource is paying to install 4,000 charging stations across the state. This program is focused on the installation costs (e.g., trenching, adding bollards), but doesn't cover the cost of the equipment (charging station). The program is especially valuable as installation costs account for the largest portion of siting an EV charger.

The Town plans to fund the installation of the majority of future municipal charging stations through the Make Ready Program, and to identify price points (or a range of price points based on the day/time of use) that will result in a cost neutral or revenue positive program for the Town. We are happy to present to the Board on this working plan at a future meeting.

Note, Natick currently works with Horizon, which is designated as a utility-preferred vendor by Eversource, on LED lighting conversion projects in municipal buildings. Horizon is also the utility-preferred vendor for the Make Ready Program and this project will help meet their quota of new installs.