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# Trevor Express, Inc.

Marijuana Delivery Operator  
1 Tech Circle/211 Oak St  
Natick, MA 01760

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01

What Is Trevor?

# Trevor Express, Inc

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Trevor Delivery is the partnership between Social Equity Licensee Marijuana Establishment Bada Bloom Inc, and MA Cannabis leader Revolutionary Clinics.

Partners Tara Hopper and Michael Marinaro are excited to combine the expertise of these two organizations to usher in the most operationally efficient cannabis retailer to their home town of Natick, MA in Trevor.

The word "Trevor" is written in a bold, black, cursive script font. The letters are fluid and connected, with a prominent flourish under the 'v' and 'o'. The logo is centered within a white rectangular area, which is itself set against a light gray background.



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# What is Social Equity?

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The Social Equity Program (SEP) creates sustainable pathways into the cannabis industry for individuals most impacted by the War on Drugs, marijuana prohibition, disproportionate arrest, and incarceration.

The SEP is not a license type. Upon completion of this program, participants will have acquired tools and training to apply for and obtain a license through the Cannabis Control Commission.

SEP benefits include; technical assistance and training through vendors certified by the Commission; and expedited license application review.

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# Who Is Bada Bloom?

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Bada Bloom is a Social Equity Marijuana Establishment located in Tyngsborough, MA and focuses on the highest quality cultivations using old-world techniques that's produced some of Italy's finest wines for Generations.

Founder Michael Marinaro is a first-generation Italian-American with deep roots in both Naples and Massachusetts. For generations his family has cultivated Italian soil producing wine which has inspired Michael to infuse his knowledge of working the land with his passion for making the most selective cannabis in the industry.





# Why Revolutionary Clinics?

Revolutionary Clinics was an easy partnership.

Their company strives to contribute to the well-being of the planet. Whether supporting Economic Empowerment businesses, investing in local communities, using biodegradable or recyclable packaging or minimizing the environmental impact of our operations, Rev Clinics seeks to be a responsible company and community partner. As part of Massachusetts effort to embody this ideal, they have developed an approach to conducting business that seeks to uphold principles and responsibilities of good corporate citizenship.



*Rev Staff donating their time to beautify a once vacant lot. Rev Clinics donates over \$5,000 annually to East Somerville Main Street.*

# Great Neighbors

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2020 Rev Clinics' Somerville Community Advisory Board selected non-profits that received \$10,000:

1. East Somerville Main streets
2. The Welcome Project
3. Somerville Homeless Coalition/Project Soup
4. Somerville Community Corp

2021 donation of \$25,000 to Somerville CAAS which helps families in Somerville through the Head Start Program.

Donated over \$200k to 2 Cambridge EE Licensees in 2021.

Provides monthly donations totaling \$25,000 a year along with many hours volunteer time to the Margaret Fuller House of Cambridge.



*Revolutionary Clinics issuing donation to Jen Atwood (East Somerville Main Streets) & Mike Libby (Somerville Homeless Coalition)*



02

Meet The Team

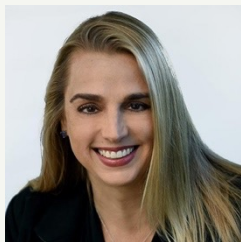
# Our Team



**Michael Marinaro**

President

Michael has a wealth of cultivation and processing experience that has been further developed over the last 5 years as technology advanced. His cultivation techniques are grounded in legacy techniques modeled after his family's vineyards in Italy. Current Social Equity License holder of Bada Bloom, Inc.



**Tara Hopper**

VP of Regulatory Affairs

Tara has been a business attorney in cannabis since 2017. She specializes in regulatory law and has a LL.M. with an emphasis in FDA law. She has served as legal counsel for a Massachusetts based cannabis company and two multi-state cannabis operators. She was a lobbyist for MassCann NORML and is highly involved in the Massachusetts cannabis market.



**John Murphy**

VP of Delivery Operations

John has been a retail leader in MA for the past 13+ years, including 6 with NETA. John is responsible for setting up the largest delivery network of Medical and Recreational Cannabis in the state. John's expertise lies in last mile logistics and regulated cannabis operations.

# Our Team



**Keith Cooper**

Director

Mr. Cooper, a serial entrepreneur, has served as the President and/or CEO of six tech companies over the past 30 years. Keith is a graduate of Harvard Business School (1988) and Harvard College (1983), where he graduated with honors and was the President of the Harvard Rugby Club. He is a member of the Harvard Business Alumni Board, the Chair of the annual Alumni New Venture Competition and the Chairman of the Friends of Harvard Rugby.



**Louis Francouer**

CFO & Treasurer

Louis' experience working with private equity backed entities includes PeopleFluent, a \$130 million Global SaaS provider of human capital management solutions into a Global 2000 customer base; AgaMatrix, a \$100 million Global company that designs, develops and manufactures products for diabetes care; and eCopy a \$80m SaaS provider of multifunction printer technologies to translate printed documents into software applications.

03

Facility & Security

# Where will Trevor be Located?



- Trevor has a current lease and LOI for 1 Tech Circle/211 Oak Street in Natick.
- Facility formerly HWY Partners that distributed items including cigarettes to convenience stores.
- Loading dock designed to receive frequent 18-wheelers.
- Perfect and unique facility for a delivery operation.



# Security

Trevor's looking forward to maintaining and setting the standard for cannabis security in Natick.

Trevor has adopted a myriad of security protocols to meet and exceed the standards held within regulations of 935CMR500.



*Bountiful Farms of 13 Mercer Rd in Natick pictured as current standard.*

# Facility Security:

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The parking lot of 1 Tech Circle, along with the Building and Loading Bay of 211 Oak Street will be video monitored 24 hours a day by third party, cloud-based video capture and alarm systems. All cash vaults, product vaults, order storage, dispensing areas, entrances, and exits will be video covered, in full, utilizing motion captured cameras.

This footage is to be retained for a period of no less than 90 days. Systems will be monitored while onsite by the internal dispatch team in accordance with CMR 500.110 during business hours and armed with sophisticated alarm and anti-burglary systems. 211 Oak St Circle is uniquely situated with a loading bay for seamless transfers. A planned fencing structure will be enforced during load in and load to add a physical barrier for transfers.

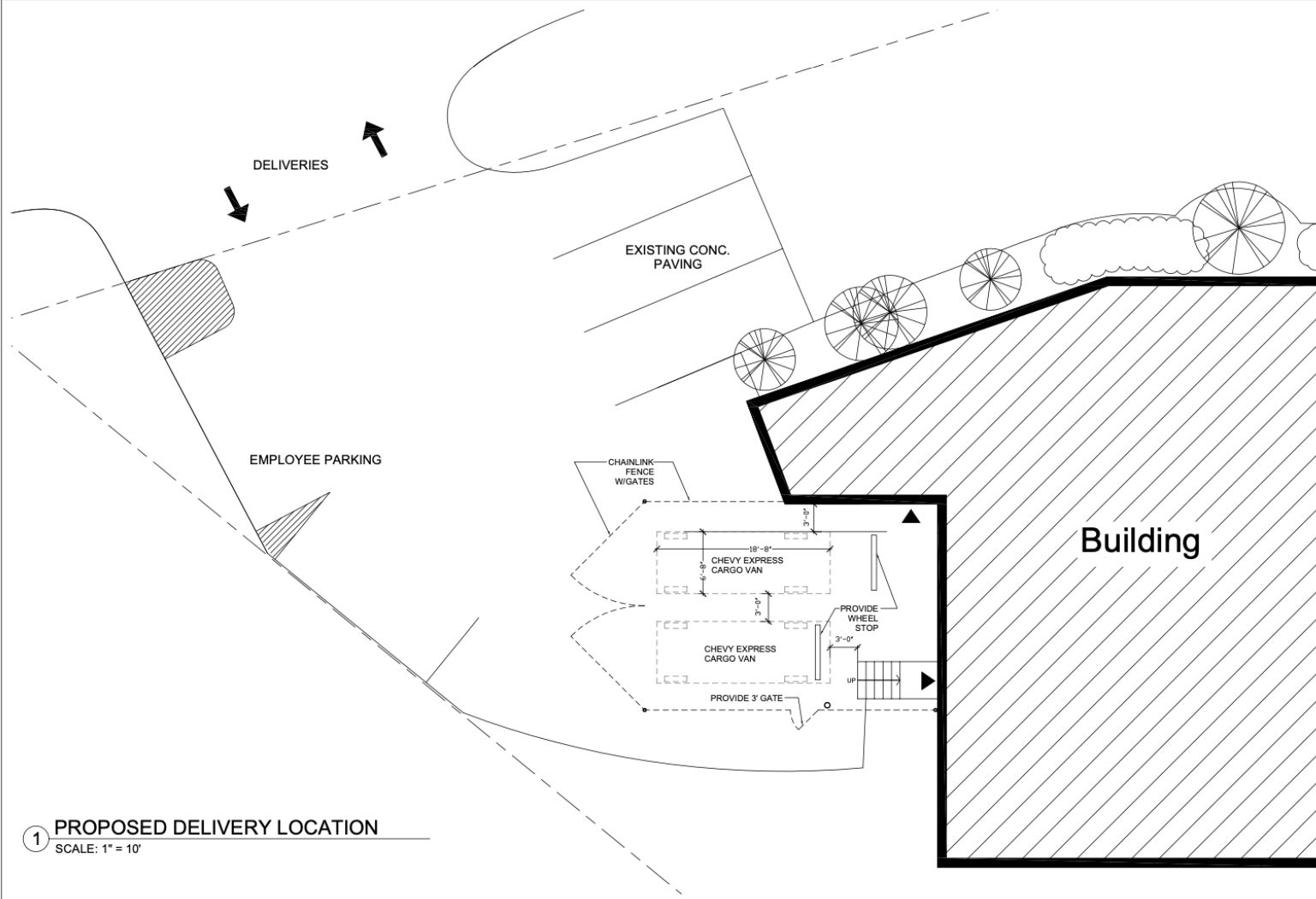
PROJECT  
**Natick Delivery Facility**  
Natick, MA 01760  
**Proposed Delivery Location & Chainlink Fence**

(11 X 17 @ 1/2 OF NOTED SCALE)

Date: 02.01.22  
Scale: 1" = 10'  
Drawn by: Jan Chung  
Checked by: Bruce Hampton

**S-2**

1 of



① **PROPOSED DELIVERY LOCATION**  
SCALE: 1" = 10'

# Delivery Security:

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Vehicles: will utilize third party telemetry including monitoring the location of the vehicle and live feed, and cloud recorded video of what's occurring both in and out of the vehicle. GPS Location checks to occur no less than every 30 minutes pursuant to 500.110.8 are set to occur on camera, or over radio communications.

Agents: All agents will be affixed with body cameras to record individual transactions. Customers will be made aware of this facet during the ordering process. Each team will have direct radio contact to dispatch through cloud systems, with dispatch having access to vehicle live feed cameras.



## Customer Security:

Customers: All consumers identification will be pre-verified by a third-party verification processor, Dutchie, to confirm validity of identification. Only if the subject's photo matches an ID, and the ID is government issued for age verification consumers will be granted access to the ordering platform. No unverified users will be able to order, and no other 21+ Adult may purchase an order on another person's behalf. Customers will be kept aware of incoming orders through SMS messages and email including that a body camera will be utilized during the interaction for both parties' safety.



## Product Storage:



- Inventory will be received several times throughout the week with no more than 2-weeks of product on-hand.
- Storage will follow FIFO (first in, first out) methodology.
- All storage areas under the control of Trevor Express and its employees will be maintained in accordance with the security requirements of 935 CMR 500.110 including cameras, inventory controls, access control protocols, and more.

## Diversion Prevention – SMART System:

<b>Separation</b>	Policies and procedures will be implemented to reflect a separation of duties where there are overlapping processes for diversion risk and ensure that the chain of custody and individual accountability are always maintained and verifiable.
<b>Marketing</b>	Per 935 CMR 500.105 (4)(a)(5), we will engage in reasonable marketing, advertising and branding practices that are not otherwise prohibited, that do not jeopardize the public health, welfare or safety of the general public or promote the diversion of marijuana or marijuana use in individuals younger than 21 years old.
<b>Access Control</b>	Per 935 CMR 500.110 (1)(f), we will store all product in a secure, locked safe or vault in such a manner as to prevent diversion, theft or loss. If evidence of diversion is detected, we will secure all product and conduct an assessment to determine whether additional safeguards are necessary.
<b>Reporting</b>	Per 935 CMR 500.105 (13)(b), Trevor Express will document and report any unusual discrepancy in inventory to the Commission and law enforcement authorities not more than 24 hours after discovery.
<b>Training</b>	Per 935 CMR 500.105 (2)(b)(7)(b), Trevor Express will require employees to complete annual trainings on all aspects of their jobs including diversion prevention, prevention of sales to minors, and best practices to detect and respond to incidents of possible diversion.

04

Conclusion

# How Will Trevor Express Help Natick?

Trevor is proud to have identified 3 local organizations which we intend to contribute \$30,000 to in 2022.

These organizations are:

1. Family Promise MetroWest
2. A Place to Turn
3. The Center For Arts in Natick

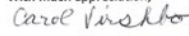
Trevor also aims to target the Natick community for priority hiring.

April 26, 2022

To Whom it May Concern,

On behalf of Family Promise Metrowest, I am so grateful that Trevor Express, Inc has chosen to make a \$10,000 donation to our organization. We accept this generous donation and look forward to building a relationship with Trevor Express in coming months.

With much appreciation,

  
Carol Virshbo  
Board Chair  
Family Promise Metrowest

This letter is written in support of the application from Trevor Express, Inc., to the Town of Natick. We are looking forward to their community engagement and support for the mission of A Place To Turn.

A Place To Turn is committed to providing emergency food, personal care items and diapers to our neighbors in the Metrowest community. We will serve those in need in an atmosphere of caring and mutual respect. Our choice pantry assists people unable to meet their basic needs. We assist close to 450 families each month.

We rely on a caring community to fulfill our mission. We look forward to Trevor Express being part of that community.

Joanne Barry

  
Executive Director, A Place To Turn



*Social Equity Applicant & President of Trevor Express  
Michael Marinaro next to Natick Center.*

Ms. Tara J. Hopper-Zeltner, Esq., LL.M.  
Trevor Express, Inc.  
8 Marion Street, Unit 1  
Natick, MA 01760

Dear Ms. Hopper-Zeltner,

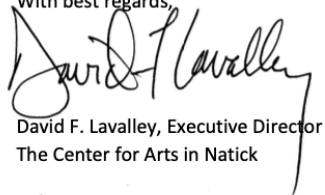
I'm writing in response to your recent inquiry regarding the ability of our organization to accept an unrestricted donation from Trevor Express, Inc., a cannabis delivery company proposing to do business in the MetroWest region, with headquarters in Natick, Massachusetts.

As a tax-exempt nonprofit 501(c)(3) organization, TCAN relies on donations, membership contributions, foundation grants and corporate sponsorships to cover 38% of its \$1.5M operating budget each year. Upon approval of Trevor Express, Inc. as an authorized cannabis delivery business by the Town of Natick, The Center for Arts in Natick and its leadership would welcome the support of Trevor Express, Inc. to provide financial donations and sponsorships, volunteer hours and other charitable donations to support our arts-based mission.

TCAN acknowledges that this pledge of financial support is contingent on approval of licensure of Trevor Express, Inc. as a marijuana delivery operator by the Town of Natick. For your reference, TCAN's Nonprofit Identification Number (EIN) is 04-3364016, operating under the legal name Center for Arts in Natick, Inc., The.

We deeply appreciate your consideration of a mutually beneficial partnership with TCAN and look forward to meeting with you, and your representatives, as your business proposal advances.

With best regards,



David F. Lavalley, Executive Director  
The Center for Arts in Natick



# Community Impact

Our goal is to be a good partner to the community, working with local government, law enforcement and the area businesses to enhance the neighborhood. We intend to create a positive economic impact beneficial to the Town of Natick and the neighborhood through the local sales tax and by off setting costs incurred by the Town through Trevor Express's Community Impact Fee.

Through our own security measures, we will prevent on-site diversion and working with the Natick Police Department and area businesses, utilize our existing security measures to provide enhanced benefits to the neighborhood where possible.



# Community Impact

We are committed to a continued dialogue with the Town of Natick and the neighborhood to foster a mutually beneficial, healthy, and safe partnership. We believe the experience and existing partnerships we provide will lead to an expedient, efficient, and operational success for the the Town and the cannabis industry at large.

Michael and Tara in particular are looking forward to bringing business, social equity, community impact and goodwill to their hometown of Natick.



# Thank You

Do you have any questions?

Contact:

[admin@trevordelivery.com](mailto:admin@trevordelivery.com)

Michael Marinaro: (978)995-9625

Tara Hopper: (617)947-7897



*Michael and Tara in the Natick Common. All Natick pictures are personal photos from Tara Hopper.*